CORRECTIONAL NOUS RIES

FY 1987 ANNOAL REPORT

5

Grace at 1111 mars

Department of Corrections

U.S. Department of Justice National Institute of Justice

108792

This document has been reproduced exactly as received from the person or organization originating it. Points of view or opinions stated in this document are those of the authors and do not necessarily represent the official position or policies of the National Institute of Justice.

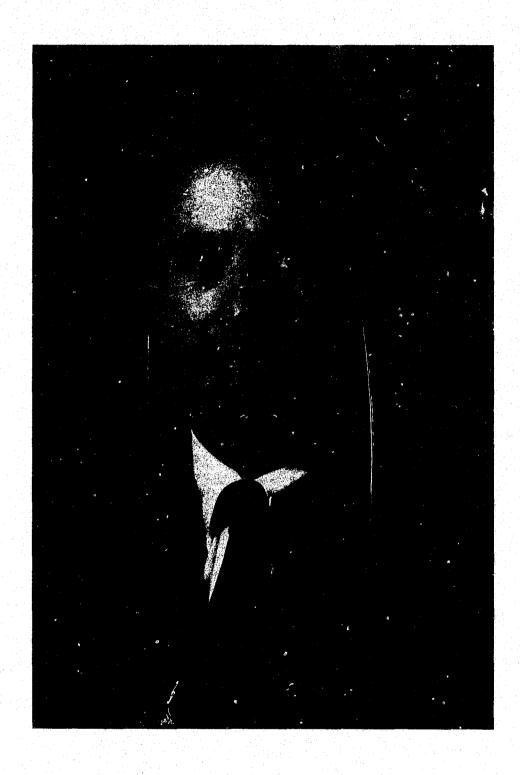
Permission to reproduce this copyrighted material has been granted by

Illinois Department of Corrections

to the National Criminal Justice Reference Service (NCJRS).

Further reproduction outside of the NCJRS system requires permission of the copyright owner.

	1986	1987
Revenue	12,664,290	15,129,212
Net Income (Loss)	1,141,089	1,103,282
Excess (Deficit) for Operations	833,209	801,622
Return on Revenue Net Return (Loss)	9.01%	7.29%
From Operations (Excess/Sales)	6.72%	5.39%
Revenue, Industrial Division	1,965,226	2,225,327
Operating Income, Industrial Division	1,957,861	2,222,009
Revenue, Agricultural Division	(224,594)	(318,529)
Operating Income, Agriculture Division	(226,520)	(382,707)
Working Capital Fund at June 30	3,675,022	3,143,734
Total Assets	12,835,759	14,821,701
Number of Civilian Employees at June 30	118	138
Average Number of Inmate Positions	949	957



DIRECTOR'S MESSAGE

For the fourth consecutive year Correctional Industries' revenue from operations exceeded expenses. During FY87 the Department continued in its commitment to improving operations at existing industrial and agricultural locations, while expanding into new programmatic areas. The results of this commitment are:

Sales increased by 20%.

Review and expansion of our maintenance products line was initiated.

Redesign of all of our clothing patterns was completed.

Equipment expenditures in excess of \$750,000 were made to provide assignments and to improve operational efficiencies.

Successful implementation of the Dixon Optical Plant which is manufacturing eyeglasses for Illinois' Public Aid recipients at the rate of 135,000 pairs annually.

The opening of our new Galesburg meat and milk processing plant has increased productive capabilities to potentially provide meat, milk and juice products to the entire Department of Corrections.

The Department gratefully acknowledges the continuing support of the Illinois General Assembly. This support has contributed immeasurably to Illinois Correctional Industries successes again during FY87.

Michael P. Lane

Director

Illinois Department of Corrections

SUPERINTENDENT'S REPORT



The Illinois Department of Corrections, Illinois Correctional Industries has grown with the major expansion efforts and needs of the Department of Corrections over past years. The foregoing Annual Report details the results of our efforts and the successes that have been achieved. In the forthcoming year we will continue to recognize our primary goal of providing meaningful inmate assignments including our programmatic functions of training and education, and creating an environment for the inmate employee similar to the outside world.

It is my goal, as incoming Superintendent, to bring Illinois Correctional Industries into the 80's and beyond. Modernization of our product lines in furniture, maintenance products, clothing and our Agricultural Division will improve the quality of our product and ultimately generate new sales and inmate assignments. Implementation of the new technologies available to us can expand our market as well as improve quality of Illinois Correctional Industries' products.

Illinois Correctional Industries is currently involved in "Operation Clean-Sweep," a project in which we intend to upgrade our soap and cleaning supply lines using the latest in chemical technology. We also intend to work with other state agencies, such as the Illinois Environmental Protection Agency, and the Department of Energy and Natural Resources to develop recycling and energy positive projects lessening our raw material costs and utilizing available resources.

The presence of hazardous material asbestos has delayed many capital projects within the Department of Corrections as well as public improvement projects in other units of government. Recognizing the need for removal of this hazardous material, Illinois Correctional Industries has developed the Mobile Asbestos Abatement Team. We have trained, tested and certified inmates through the Department of Public Health as licensed asbestos workers and it is our intent to safely and efficiently remove asbestos from our facilities beginning this fiscal year. We hope to be able to expand this service to other governmental agencies and public schools in the future. This project not only provides an alternative solution to a major problem facing the Department and other agencies but it greatly improves the inmate's post-release chances for full-time employment.

It is further our intent to expand operations to the Department's Juvenile Division. The preliminary response from administrators and students has been very positive toward the initiation of juvenile industries.

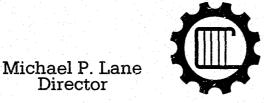
In summary, Illinois Correctional Industries has survived many growing pains and achieved much success. We feel our immediate goal is to develop into a business our customers can rely on and that will make the residents of the State of Illinois proud. My staff and I, with the guidance of the Department's Executive Staff, are committed to achieving this goal. The continued support of the General Assembly will allow Illinois Correctional Industries to maintain a solid financial base and develop the technologies necessary to continue to be a leader in Correctional Industries world wide.

Robert J. Orr (Superintendent

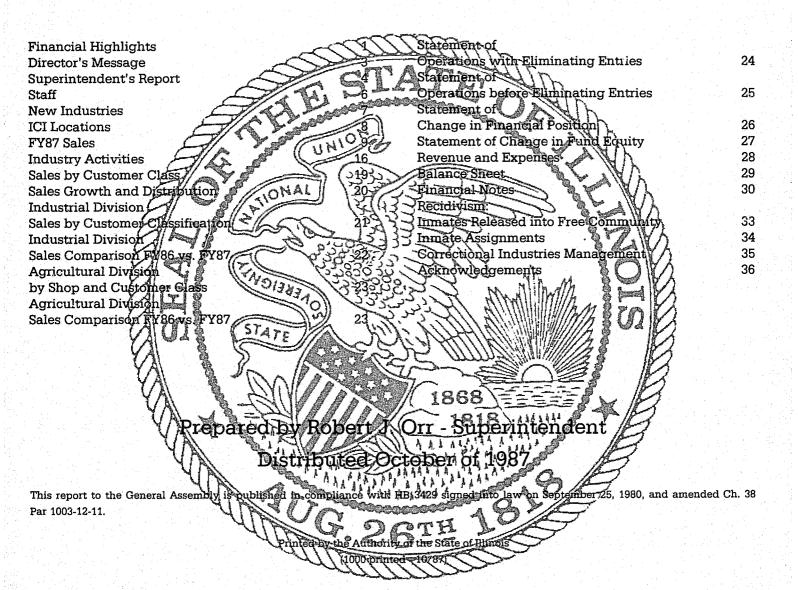
Correctional Industries Division

Kahert Alm

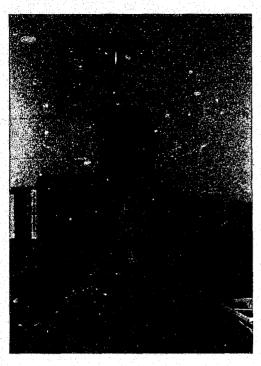
Annual Report to the General Assembly



Leo L. Meyer Deputy Director



SUPERINTENDENTS

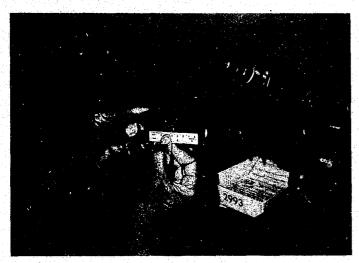


James Marshall - Superintendent of Danville Industries
Recipient of the 1987 Achievement Award for Supervisory Excellence awarded by the
national Correctional Industries Association for exceptional service and effective use of
human resources while Supervisor of the Pontiac Data Entry Service Bureau.

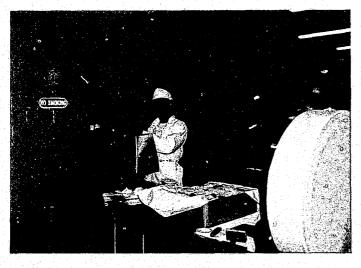


NEW INDUSTRIES

Three industries recently opened by ICI exemplify the Department of Corrections' commitment to developing prison based work programs that replicate the free world work environment. The Galesburg Meat and Milk Processing Plants and the Dixon Optical Plant utilize current technology and are among the most efficient in the Illinois prison industries system.



The Dixon Optical Plant opened in late FY86 achieving profitability within its first full year of operation. The Optical Plant produces eyeglasses for the State's Public Aid recipients and individuals incarcerated in IDOC facilities. During FY87 this plant employed 37 inmates producing over 41,000 pairs of eyewear. By the end of the fiscal year production had reached an annual rate of 135,000 pairs of eyeglasses. Utilizing modern technology and with the hard work of a dedicated civilian and inmate staff Dixon Optical was able to achieve a 21% return on sales of \$972,000.



Galesburg Meat and Milk processing plants opened in the fourth quarter of FY87. With the opening of these operations ICI was able to greatly increase its food processing capabilities. Galesburg provided meat and milk to four correctional centers located in western and northern Illinois. The management and local staff expect this plant to reach profitable self-sustaining operations in FY88.

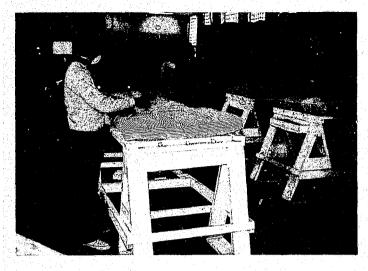
ICI LOCATIONS



Illinois Correctional Industries (ICI) has been a self-supporting division of the Illinois Department of Corrections since 1904. Continuing operations are not supported by the State's General Revenue Fund. Operating revenues are generated by the sale of a diverse group of products and services to a legislatively defined marketplace consisting of units of government and not for profit organizations. The products from ICI's 47 plants and farms located across the state range from modern opthalmic lens lab and data entry service bureaus to the more traditional wooden furniture manufacturing plants.

The primary mission of Correctional Industries is to assist individuals incarcerated in the Illinois correctional system with the development of positive work habits. These work habits are instilled through meaningful assignments in production settings which replicate the free world to the greatest possible extent. In FY88 ICI staff and inmate workers are committed to further development of quality products and increased service to our customers.

FY87 SALES



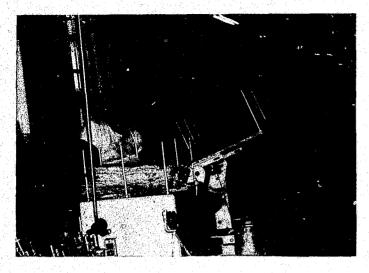
BEDDING	Joliet
Income:	\$916,348
Production Cost:	\$687,328
Delivery Time:	39
Average Residents:	34



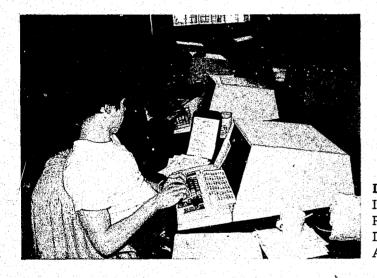
BELTS	Centralia
Income:	\$48,904
Production Cost:	\$33,682
Delivery Time:	5.
Average Residents:	1



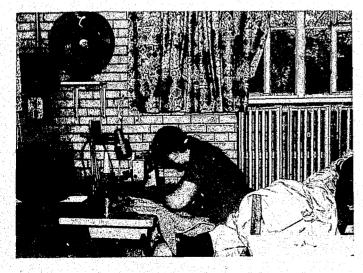
BINDERY	Danville
Income:	\$3,283
Production Cost:	\$15,862
Delivery Time:	15
Average Residents:	6



BROOM	Menard
Income:	\$288,343
Production Cost:	\$168,099
Delivery Time:	6
Average Residents:	14

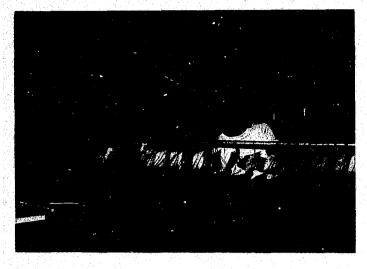


DATA ENTRY	Joliet	Pontiac
Income:	\$125,461	\$508,513
Production Cost:	\$159,56	\$249,383
Delivery Time:	35	2
Average Residents:	36	69

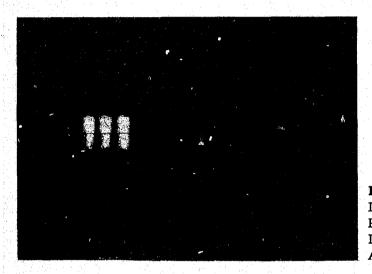


DRAPES	Dwight
Income:	\$157,426
Production Cost:	\$134,481
Delivery Time:	47
Average Residents:	7

FY 87 SALES



DRYCLEANING	Centralia	Joliet	E. Moline
Income:	\$51,747	\$29,862	\$488,639
Production Cost:	\$50,707	\$41,476	\$399,209
Delivery Time:	1	2	1
Average Residents:	2	2	2

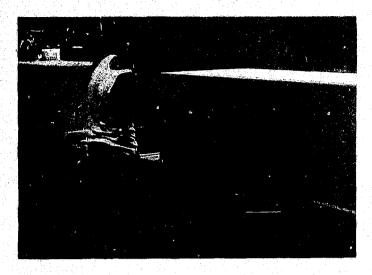


ETHANOL Vienna
Income: \$13,784
Production Cost: \$105,796
Delivery Time: N/A
Average Residents: 7



FARMS	Menard	Vandalia	Vienna	Stateville
Income:	\$382,216	\$286,847	\$40,149	\$16,495
Production Cost:	\$404,392	\$392,882	\$88,825	\$74,479
Delivery Time:	N/A	N/A	N/A	N/A
Average Residents:	18	25	6	4

FY 87 SALES



FURNITURE	Graham	Stateville
Income:	\$716,340	\$717,075
Production Cost:	\$516,832	\$498,814
Delivery Time:	59	61
Average Residents:	26	23



FURNITURE REFINISHING	Logan	Menard	Sheridan
Income:	\$164,694	\$111,049	\$484,517
Production Cost:	\$132,514	\$119,172	\$366,280
Delivery Time:	15	7	20
Average Residents:	18	15	55

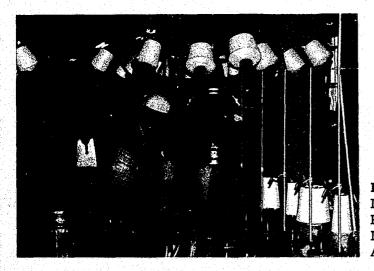


GARAGE	Centralia	Graham	Stateville	Joliet
Income:	\$12,669	\$11,414	\$1,312	\$9,181
Production Cost:	\$2,685	\$2,688	\$2,965	\$9,496
Delivery Time:	5	5	N/A	1
Average Residents:	3	3	2	5

FY87 SALES



Dwight	Stateville
\$540,849	\$1,203,261
\$375,690	\$749,595
24	39
34	122
	\$540,849 \$375,690 24



KNIT	Menard
Income:	\$1,352,100
Production Cost:	\$833,491
Delivery Time:	51
Average Residents:	57

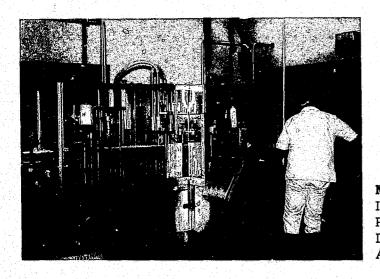


LAUNDRY	E. Moline
Income:	\$488,639
Production Cost:	\$399,209
Delivery Time:	2
Average Residents:	58

FY87 SALES



MEAT PROCESSING	Menard	Vandalia
Income:	\$103,176	\$1,486,337
Production Cost:	\$204,707	\$1,440,773
Delivery Time:	N/A	N/A
Average Residents:	23	31



MILK PROCESSING
Income: \$1,599,055
Production Cost: \$1,368,338
Delivery Time: N/A
Average Residents: 16

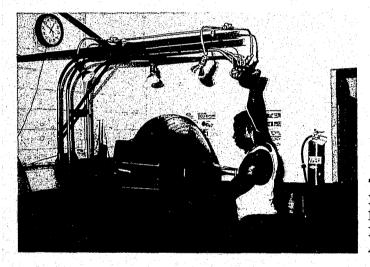


SIGNS Pontiac
Income: \$726,587
Production Cost: \$671,254
Delivery Time: 31
Average Residents: 63

FY 87 SALES



SOAP	Stateville
Income:	\$686,149
Production Cost:	\$426,875
Delivery Time:	71
Average Residents:	14



TIRES	Centralia
Income:	\$92,719
Production Cost:	\$115,252
Delivery Time:	5
Average Residents:	7



TOBACCO	Menard
Income:	\$348,242
Production Cost:	\$233,843
Delivery Time:	. 5
Average Residents:	13

INDUSTRY ACTIVITIES

CENTRALIA BELTS

6,225 Belts, Inmate Dress, 1,341 Belts, Officer Uniform, 9,966 Belts, Web, 100 Buckle, Military

CENTRALIA DRY CLEANING

215 Officer Hats, 1,163 Officer Jackets, 48,908 Officer Pants, 35 Officer W. Coats, 804 Drapery

CENTRALIA TIRE RECAP

279 Admile #5 All Trac, 1,139 Admile #6 All Trac, 593 Admile #7 All Trac, 1 Admile #7 Cross Lug

CENTRALIA METAL FURNITURE

56 Lateral Files, 48 Vertical Files

DIXON OPTICAL

44,900 Pairs of Glasses

DWIGHT DRAPERY

1,740 Draperies, 200 Shower Curtains, 5 Utility Bags

DWIGHT GARMENT

4,974 Aprons, 874 Blouses, 73 Dz. Diapers, 1,180 Dusters, 50 Coffee Filters, 2,303 Hankerchiefs, 3,266 Hospital Gowns, 3,371 Jackets, 40 Lab Coats, 141 Night Gowns, 45 Nightshirts, 2,350 Pajamas, Mens, 1,890 Pajamas, Womens, 172 Robes, 22,344 Shirts, S/S Blue, 17,142 Shirts, L/S Blue, 12,089 Shirts, S/S White, 267 Shirts, L/S White, 1,227 Shirts, S/S Grey, 27 Shirts, L/S Green, 60 Shirts, L/S Green, 1,457 Shirts, S/S Tan, 3,006 Shirts, L/S Tan, 380 Shorts, 179 Skirts, 2,200 Slacks, 10 Tablecloths, 126 Windbreakers

EAST MOLINE LAUNDRY

2,090,581 lbs. Processed

GRAHAM FURNITURE

1 Desk, Secretarial, 700 Wall Units, 6 Conference Tables, 2 Credenzas, Overhead Storage, 2 Round Tables, 12 Chippenchair Kits, 3 Cardtable Kits, 12 Ped Dining Tables, 1 Couch Table, 1 Corner Table, 1 Sofa Table Kit, 2 Cocktail Table Kits, 5 End Table Kits, 2 Tele Table Kits, 1 Tool Cabinet, 1 Dish Cabinet, 1 Chemical Cabinet, 48 Office Tables, 8 Nightstands, 1 Drawer, 8 Chest of Drawers, 16 Kitchen Tables, 22 Work Tables, 5 Tabletops, 3 Cabinets, 16 Butchblock Tables, 5 Folding Tables, 29 Coffee Tables, 1 Credenza Bookcase, 2 CRT Desks, 1 Oak Wall Table, 1 Office Table, 155 PB End Tables, 15 Executive Desks, 8 Plate Cabinets, 35 Reupholstered Chairs, 4 Work Tables, 5 Chair Kits, 1 Couch Kit, 1 Desk, Credenza Comb, 177 Bookcases, 57 Chairs, 19 CRT Tables, 9 Credenza, Roll Door, 9 Credenza, Slide Door, 82 File Cabinets, 16 Data Entry Desks, 89 Valid Work Stations, 5 Judge's Chairs, 19 Executive Chairs, 51 Side Chairs, 465 Dayroom Chairs, 40 Settee, 2 Seat Frame, 35 Two Seat Settee, 1 Three Seat Settee, 90 Three Set Frame, 90 Three Seat Settee, 1 Sled Based Chair, 35 Library Shelves, 1 Reception Counter, 16 Panel Systems, 8 Strain Chairs, 3 Bases, 331 Acoustical Panels, 66 Pedestals, 16 Filler Posts, 70 Fascia Boards, 59 End Panels, 65 Arts Key Boards, 129 Returns

JOLIET DATA ENTRY

95,430,942 Keystrokes

JOLIET DRY CLEANING

30,890 Trousers, 1,238 B. Jackets, 157 Raincoats, 223 Ties, 2 Hats, 194 Shirts, 8 Vests, 13 Sweaters, 109 Drapes, 7 Jumpsuits

INDUSTRY ACTIVITIES

JOLIET MATTRESS

7,053 Mattresses, Cotton, 1,395 Mattresses, Foam Sandel, 118 Mattresses, Cotton Sandel, 117 Mattresses, Special, 2,024 BTMC Cotton Ticking, 22 BTMC Sandel, 236 BTMC Sheeting, 4,229 Pillows, Cotton Ticking, 138 Pillows, Sandel Cover, 166 Sheets, Fitted, 921 Sheets, Plain, 921 Sheets, Bias Tape, 1,882 Pillow Cases, Plain, 402 Pillow Cases, Bias Tape, 1,805 Laundry Bags, Duck, 93 Laundry Bags, Ticking

JOLIET TRANSFER SUPPLY

12,682 Initial Kits, 8,499 Destination Kits

LOGAN REFINISHING

24 Desks, Executive, 2 Desks, Secretarial, 28 Credenza/Bookcase/File, 233 Tables, 732 Upholstered Chairs, 91 Steno Chairs, 27 Chairs, All Wood, 129 Couch/Loveseat/Bench, 1 Coat Rack, 26 Picture Frames, 9 Cushions, 1 Hutch, 1 Tent Floor, 4 Wicker Furniture, 13 Stools, 8 Telephone Stands, 4 Truck Seats, 1 Partition, 2 Bucket Seats, 288 Stacking Chairs, 3 Exam Table Tops, 3 Display Cases, 1 Dresser, 1 White Picket Fence, 1 Wheelchair Ramp

MENARD BROOM & WAX

125 Brooms, Warehouse, 216 Brooms, House, 31 Brooms, Cell, 1,353 Brooms, Whisk, 2,834 Handles, Wood Thread, 5,183, Handles, Metal Thread, 555 Handles, Street Broom, 3,474 Tamp Push Broom Heads, 2,485 Prost Push Broom Heads, 274 Prost Street Brooms, 667 Scrub Brushes, Tamp, 1,294 Scrub Brushes, Prost, 535 Deck Brushes, Prost, 95 Counter Brushes, Tamp, 37 Counter Brushes, Prost, 3,618 Toilet Brushes, Tamp, 1,825 Toilet Brushes Prost, 54 Sink/Vegetable Brushes, Tamp, 42 Sink/Vegetable Brushes, Prost, 407 Utility Brushes, Tamp, 51 Utility Brushes, Prost, 88 Buffer Brushes, Tamp, 194 Buffer Brushes, Prost, 167 Buffer Brushes, Union, 655 Mophead Holders, 5,090 Carnauba Wax, 1,334 Nonbuff Wax, 2,516 Wax Remover, 291 Red Danger Flag/Staff, 560 Floor Duster Blocks, 54 Clutch Plates, 10 Um Buffer Brushes,

MENARD FARM

5 Tons Alfalfa, 188 Tons Hay, 12,691 Bu. Milo, 174 Bu. Soybeans, 3 Boars (Open Market), 64 Sows (Open Market), 361 Fat Hogs (Open Market), 50,376 lbs. Beef, 200,866 lbs. Pork, 10 Heifers, 80 Hides, 1 Bull

MENARD KNIT

997.5 dz. Sweatshirts, 296 dz. Looped Mops, 1,805 dz. Rope Mops, 217 Thread Mops, 612 Floorduster, Complete, 1,174 Floorduster, Refill, 7,802 dz. Terry Towels, 2,090 dz. Knit Towels, 9,323 dz. Washclothes, 14,727 Blue Knit Caps, 3,256 dz. Work Gloves, 5,090 Tote Bags, 950 Gym Bags, 20 dz. Boy's Briefs, 11,765 dz. Men's Briefs, 9196.5 dz. Men's Shirts, 504 dz. Dress Socks, 12,045 dz. Tube Socks, 1,690 Ladies Panties, 131 dz. Training Pants, 937 Bibs, 4,379 dz. Safety Vests, 504 dz. V-Neck T-Shirts, 612 Knit Broom Wraps, 1,519 T-Shirts, Seconds, 525 Briefs, Seconds, 18 Gloves, Seconds, 407 Tube Socks, Seconds, 140 Coffee Bags, 6 Chain Bags, 58 Red Danger Flags, 8 Arm Slings, 20 Looped Mops, 330 Knit Caps, Seconds, 95 Sweatshirts, Seconds

MENARD TOBACCO

614 Cs. Cigarettes, Reg., 995 Cs. Cigarettes, Reg. Filter, 751 Cs. Cigarettes, Men. Filter, 366 Cs. Cigarettes, Reg. Lite Filter, 295 Cs. Cigarettes, Men. Lite Filter, 1,238 Cs. Cigarettes, Reg. Filter, 881 Cs. Cigarettes, Men. Filter, 221 Cs. Cigarettes, Reg. Filter Lite, 65 Cs. Cigarettes, Men. Filter Lite

MENARD UPHOLSTERY

52 Desks, Executive, Wood, 1 Desk, Secretarial, Wood, 1 Desk, Classroom, Wood, 4 Utility Tables, Wood, 1 Utility Table, Metal, 2 Tables, Wood, 1 Credenza, Wood, 6 Picture Frames, 16 Tower Stools, 4 Utility Stools, 158 Misc., Wood, 3 Misc., Metal, 11 Steno Chairs, Wood, 55 Steno Chairs, Metal, 9 Chairs, Wood, W/Arm, 2 Chairs, Wood, W/O Arm, 18 Chair Cushions, 79 W Side Chairs, W/Arm, 6 W Side Chairs, W/O Arm, 87 M Side Chairs W/Arm, 61 M Side Chairs W/O Arm, 59 Stacking Chairs, 140 Occassional Chairs, 16 Chairs, Executive, Wood, 58 Chairs, Executive, Metal, 22 Two Seat Sofas, 71 Three Seat Sofas, 1 Four Seat Sofa, 27 Two Seat Settee, 70 Three Seat Settee, 1 Four Seat Settee, 55 Other Chairs

17

INDUSTRY ACTIVITIES

PONTIAC DATA ENTRY

5,018,564 Keystrokes

PONTIAC SIGN SHOP

1,274 Sign Faces, 3,962 Sign Blanks, 15,169 Finished Signs, 500 Decals, 2,094 Plastic Signs, 12 Warning Tripods, 6 Pedestals, 719 Stop/Slow Paddles, 406 Barricades, 871 Tripods, 700 Metal Stools, 408 Security Beds, 1,038 Spring Beds, 183 Wall Units, 100 Bed Extension Kits, 729 Bed Drawers, 14,558 Bed Springs, 195 Beam Boxes, 469 Aluminum Key Tags, 131 Metal Shelving

SHERIDAN REFINISHING

2,529 Chairs, 458 Couches, 980 Cushions, 74 Desks, 160 Tables, 84 Cabinets, 25 Benches, 20 Bookcases, 07 Dresser Drawers, 14 Counter Stools, 11 Coat Trees, 7 Dressers, 26 Bed Bolsters, 5 Panels, 2 Credenzas, 5 Ash Trays, 7 Mirrors, 1 Speaker Podium, 1 Baby Bed, 2 In/Out Trays, 50 Credit Card Holders

STATEVILLE FARM

6,870 bu. Field Corn, 4,000 lbs. Bell Peppers, 7,000 lbs. Broccoli, 15,000 lbs. Cabbage, 5,000 lbs. Popcorn, 22 bu. Jalapeno Peppers, 6,000 lbs. Muskmelon, 600 dz. Ears Sweet Corn, 2,100 lbs. Tomatoes, 8,000 lbs. Watermelon, 1,818 bu. Soybeans

STATEVILLE GARMENT

6,520 Jackets, Unlined, 10,549 Jackets, Lined, 3,854 Windbreakers, 45,282 Inmate Pants, 6,169 Dress Pants, 2,369 Work Pants, 618 Walking Shorts, 3,199 Coveralls, 3,281 Jumpsuits, 5,623 Dietary Pants, 1,349 Dietary Tops, 124 Gym Shorts, 330 Short Leg Jumpsuits

STATEVILLE SOAP

229 Cs. Dishwash Compound, 292 Cs. Laundry Builder, 11,133 Bx. Laundry Detergent, 8,433 Ind. Liquid Clean, 2,230 Cs. Tru-Klenz, 1,663 Cs. Liquid Glass Cleaner, 2,231 Cs. Quat Shield, 3,868 Cs. Germi Quat, 2,762 Cs. Bar Soap, 1,331 Cs. Aloe Wash, 955 Cs. Clean Fresh, 1,105 Cs. Gentle Scrub, 1 24/Bx. Pump Package

VANDALIA FARMS

224 Tons Alfalfa Hay, 940,429 lbs. Beef Processed, 314,707 lbs. Cream, 35,968 Bu. Corn, 47 Head Dairy Calves, 20 Tons Grass Hay, 266 Tons Green Chop, 2,557,190 ½ Pts. 50% Juice Drink, 1,427,940 ½ Pts. 10% Juice Drink, 12,794,432 ½ Pts. Milk Processed, 79,730 Gal. Milk Processed, 177,647 Gal. Raw Milk, 845 Tons Silage, 186,737 lbs. Pork Produced, 1,868 Bu. Soybeans

VIENNA FARM

71 Head Cattle, 13,078 Gal. Ethanol, 6,026 Bu. Milo, 115 Tons Hay, 132 Tons Distillers Grain

GALESBURG FOOD PROCESSING

39,062 lbs. Beef Processed, 860 Gal. Bags, 777,850 ½ Pts. Milk, 39,062 lbs. Cream

DANVILLE BINDERY

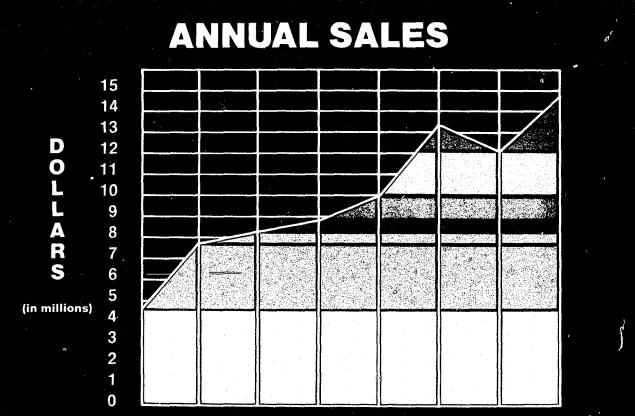
648 Library Books, 471 Text Books, 66 Log Books, 18 Pad Hot Stamped, 3 Periodicals

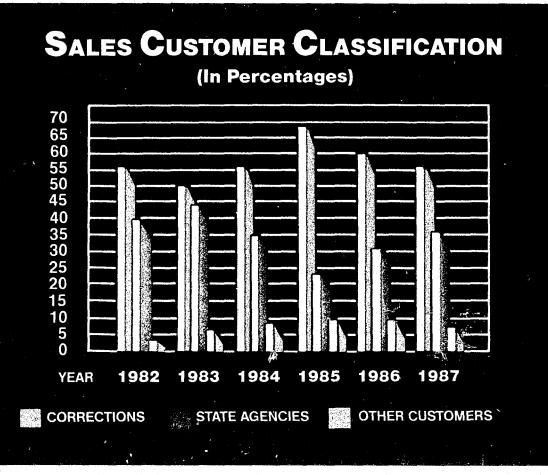
INDUSTRIAL SALES REVENUE BY CUSTOMER CLASSIFICATION FY87

Classification	Sales	Percent
Illinois Dept. of Corrections	6,085,588.49	56.29
Illinois Dept. of Mental Health	1,358,355.76	12.56
Dept. of Transportation	381,373.93	3.53
Other State Agencies	2,133,242.83	19.73
Local Units of Government	173,271.65	1.60
Colleges & Universities	181,758.52	1.68
Not for Profit Organizations	418,951.78	3.88
Others	78,962.81	0.73
TOTAL SALES REVENUE	10,811.505.77	100.00

FARM SALES REVENUE BY CUSTOMER CLASSIFICATION FY87

Illinois Dept. of Corrections	3,518,794.55	90.43
Other State Agencies	2,311.58	0,06
Others	370,245.94	9.51
TOTAL SALES REVENUE	3,891,352.07	100.00





FY87 - Sales - Industrial Division

Function				Other	Local	Colleges &	Not for		
Name	DOC	DMHDD	DOT	State Ag.	Gov. Unit	Universities	Profit	Other	Total
Centralia Tires	477.30		145.50				16,199.50	75,897.00	92,719.30
Centralia Dry Cleaning	51,466.62			280.00					51,746.62
Centralia Garage				12,668.55					12,668.55
Centralia Belts	48,349.99	93.75							48,443.74
Centralia Metal Furn.	9,583.54								9,583.54
Graham Furniture	492,463.51	41,685.00	18,672.75	76,500.02	200.00	93,575.00	979.00		724,075.28
Graham Garage				11,414.27					11,414.27
Dwight Drapery	41,335.09	82,680.58		33,073.83			17.50		157,107.00
Dwight Garment	483.732.74	47,555.00	461.25	6,879.00					558,627.99
Joliet Mattress	617,390.27	249,716.96		11,761.05	2,586.24		737.35	923.00	883,114.87
Joliet Data Entry		7,892.26		117,293.64			nakon kiingon t oo Tara		125,185.90
Joliet Garage				9,180.98					9,180.98
Joliet Transfer Supply	46,276.64								46,276.64
Joliet Dry Cleaning	29,861.65								29,861.65
Menard Refinishing	11,119.82	58.995.31	300.00	2,187.42		31,726.01	6,698.62		111,027.18
Menard Broom & Wax	264,316.69	10,544.41	3,432.00	10,354.80	453.00	167.25	6.15		289,285.10
Menard Knit	1,110,406.00	199,624.42	23,318.90	5,930.80	11,625.50	420.00	39.00		1,351.364.62
Menard Tobacco	230,081.99	69,318.90			39,684.83		5,661.47		344,747.19
Logan Refinishing	32,214.49.	16,110.00	4,070.00	76,584.89	140.00	34,345.00	1,230.00		164,694.38
Pontiac Sheet Metal	300,680.02	821.91	287,537.24	36,198.75	98,957.22	3,327.40	1,670.82	1,370.81	730,564.17
Pontiac Data Entry	405.65	5,736.39		502,370.52					508,512.56
Sheridan Refinishing	68,067.96	266,350.35	12,722.25	116,195.00	2,840.00		10,374.50	772.00	484,541.81
Stateville Furniture	318,976.63	139,512.45	30,151.54	241,670.64	14,375.74	10,901.61	3,484.01		759,072.62
Stateville Soap	534,266.78	116,096.56		8,988.42	1,301.07		320.07		660,972.90
Stateville Garment	1,198,569.12	1,856.05	562.50		1,107.25				1,202,094.92
E. Moline Laundry	76,379.44	43,765.46					368,494.24		488,639.14
Danville Bindery	49.00			121.25		76.50	3,039.55		3,286.30
Dixon Optical	119,107.55		···	853,589.00					972.696.55
Industry Total(s)	6,085,588.49	1,358,355.76	381,373.93	2,133,242.83	173,271.65	181,758.52	418,951.78	78,962.81	10,811,505.77

INDUSTRIAL SALES COMPARISON BY SHOP FY86-87

	TIMOC	ERZOD	T
	FY86	FY87	Increase
	Sales	Sales	(Decrease)
CENTRALIA			
Tires	85,697	92,719	7,022
Dry Cleaning	54,145	51,747	(2,398)
Garage	11,072	12,669	1,597
Belts	49,422	48,444	(978)
Metal Furniture	0	9,584	9,584
DANVILLE			
Bindery	0 1	3,283	3,283
DIXON			
Optical	13,394	972,697	959,303
DWIGHT			
Drapery	213,983	156,601	(57,382)
Garment	552,385	537,822	(14,563)
EAST MOLINE			
Laundry	480,522	488,639	8,117
GRAHAM			
Furniture	484,758	716,340	231,582
Garage	13,971	11,414	(2,557)
JOLIET	204 204	000.450	FF 0FF
Mattress	804,601	880,456	75,855
Data Entry	75,795	125,186	49,391
Garage	22,667	9,181	(13,486)
Transfer Supply	41,650	46,277	4,627
Dry Cleaning LOGAN	13,908	29,862	15,954
Refinishing	014 460	164 604	(m) 77A)
MENARD	214,468	164,694	(49,774)
Refinishing	168,974	110,050	(58,924)
Broom and Wax	333,446	283,052	(50,394)
Knit	1,186,568	1,343,264	156,696
Tobacco	279,151	343,553	64402
PONTIAC	275,151	040,000	01102
Sign Shop	735,570	721,691	(13,879)
Data Entry	478,214	508,513	30.299
SHERIDAN	1.0,22		
Refinishing	450,401	484,467	34,066
STATEVILLE			
Furniture	566,240	716,937	150,697
Soap	640,461	652,961	12,500
Garment	1,135,887	1,200,100	64,213
Garage	0	1,312	1,312
TOTAL	9,107,350	10,723,515	1,616,165

FARM DIVISION WITH ELIMINATING ENTRIES

Function			State	
Name	DOC	Others	Agencies	Total
Monaya Crons	0.456.70			0.450.70
Menard Crops	2,156.79	(x_1, x_2, \dots, x_n)	70 450 00	2,156.79
Menard Swine			70,458.00	70,458.00
Menard Meat Processing	290,985.74		2,263.22	
Menard Beef			6,494.93	6,494.93
Menard Waste Removal	80,503.28	1,000.00		81,503.28
Stateville Crops			14,694.54	14,694.54
Stateville Garden	1,776.00		24.00	1,800.00
Stateville Vehicle		1,311.58		1,311.58
Vandalia Dairy			3,805.10	3,805.10
Vandalia Meat Processing	1,450,519.98		39,488.43	1,490,008.41
Vandalia Crops	34,126.36		5,561.49	39,687.85
Vandalia Milk Processing	1,658,726.40		180,011.41	1,838,737.81
Vienna Livestock			30,166.15	30,166.15
Vienna Crops			6,577.14	6,577.14
Vienna Ethanol	<u> </u>		10,700.75	10,700.75
Farm Total(s)	3,518,794.55	2,311.58	370,245.16	3,891,349.73

FARM DIVISION SALES COMPARISON BY LOCATION FY86-87

	FY86	FY87	Increase
	Sales	Sales	(Decrease)
Menard Crops	61,649	33,686	(27,963)
Menard Swine	140,965	253,169	112,204
Menard Meat	361,716	103,176	(258,540)
Menard Beef	61,660	13,858	(47,802)
Menard Waste Removal	0	81,503	81,503
Stateville Crops	11,938	14,697	2,759
Stateville Garden	5,075	1,800	(3,275)
Vandalia Dairy	230,180	247,159	16,979
Vandalia Meat	1,207,661	1,486,337	278,676
Vandalia Crops	153,832	123,085	(30,747)
Vandalia Milk	954,671	1,599,055	644,384
Vienna Livestock	55,274	30,166	(25,108)
Vienna Crops	14,194	9,983	(4,211)
Vienna Ethanol	30,398	13,784	(16,614)
Galesburg Meat	0	59,379	59,379
Galesburg Milk	<u> </u>	<u>91,569</u>	91,569
TOTAL	3,289,213	4,162,406	873,193

STATEMENT OF OPERATIONS

Combined Statement of Operations - With Eliminating Entries July 1, 1986, through June 30, 1987

Operations Revenue \$14,764,505 \$2 Sales \$121,415 1 Frame Kit Deposits 46,463 6,800 Change in Class 6,800 6,800 Freight - Own 89,302 Freight - Outside 100,727 Total Operations Revenue \$15,129,212 \$3 Expenses Personal Services \$3,583,003 Retirement 198,200 Social Security 207,253 Group Insurance 129,773 Inmate Comp. 979,321 Contractual 777,462 777,462 777,462 Travel 73,001 Comm R/M 7,165,189 Gomm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory	NATING	ENTRIES	ADJ TOTAL
Sales \$14,764,505 \$2 Misc. Sales 121,415 1 Frame Kit Deposits 46,463 6,800 Change in Class 6,800 6,800 Freight - Own 89,302 Freight - Outside 100,727 Total Operations Revenue \$15,129,212 \$3 Expenses \$2 \$3,583,003 Retirement 198,200 Social Security 207,253 Group Insurance 129,773 Inmate Comp. 979,321 Contractual 777,462 Travel 73,001 Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Sequipment 15,539 Telecomm O/S 389,315 Printing 30,081 Sequipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg./Fam o/h Ab. (152,408) Mfg./Fam o/h Ab. (152,408) Mfg./Fam o/h Ab. (152,408) Abertising Abertising Samples 1,460 Dep-Start Up Support	EBIT	CREDIT	ICI
Misc. Sales 121,415 1 Frame Kit Deposits 46,463 Change in Class 6,800 Freight - Own 89,302 Freight - Outside 100,727 Total Operations Revenue \$15,129,212 \$3 Expenses Personal Services \$3,583,003 Retirement 198,200 Social Security 207,253 Group Insurance 129,773 Inmate Comp. 979,321 Contractual 777,462 Travel 73,001 Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg. /Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Due to Flood 1,744			
Frame Kit Deposits Change in Class Change in Class Freight - Own Freight - Outside 100,727 Total Operations Revenue \$15,129,212 \$3 Expenses Personal Services \$3,583,003 Retirement 198,200 Social Security 207,253 Group Insurance 1129,773 Inmate Comp. 979,321 Contractual 777,462 Travel 73,001 Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. Mfg. Costs Excess S/P Advertising 16,276 Samples 1,460 Dep-Start Up Support Loss Due to Fire 9,812 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val Obsolete Inventory 12,430 Protype Prod. Spoilage/Shrinkage Bad Debt Expense Excess (Deficit) from Operations \$81,432 Non-Operating Revenue Land Litigation \$8,443 Land Rental Income Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991	200,907		\$14,563,598
Change in Class 6,800 Freight - Own 89,302 Freight - Outside 100,727 Total Operations Revenue \$15,129,212 \$3 Expenses Personal Services \$3,583,003 Retirement 198,200 Social Security 207,253 Group Insurance 129,773 Inmate Comp. 979,321 Contractual 777,462 Travel 73,001 Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Fire 9,812 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shr	121,415		
Freight - Own 89,302 Freight - Outside 100,727 Total Operations Revenue \$15,129,212 \$3 Expenses Personal Services \$ 3,583,003 Retirement 198,200 Social Security 207,253 Group Insurance 129,773 Inmate Comp. 979,321 Contractual 777,462 Travel 73,001 Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ Excess (Deficit) from Operations \$801,622			46,463
Treight - Outside \$15,129,212 \$3			6,800
Total Operations Revenue			89,302
Expenses Personal Services \$ 3,583,003 Retirement 198,200 Social Security 207,253 Group Insurance 129,773 Inmate Comp. 979,321 Contractual 777,462 Travel 73,001 Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg. /Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 <td></td> <td></td> <td>100,727</td>			100,727
Personal Services	322,322		\$14,806,890
Retirement 198,200 Social Security 207,253 Group Insurance 129,773 Inmate Comp. 979,321 Contractual 777,462 Travel 73,001 Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 <t< td=""><td></td><td></td><td></td></t<>			
Social Security			\$ 3,583,003
Group Insurance 129,773 Inmate Comp. 979,321 Contractual 777,462 Travel 73,001 Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg. /Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ Excess (Deficit) from Operations 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			198,200
Group Insurance 129,773			207,253
Inmate Comp. 979,321 Contractual 777,462 Travel 73,001 Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ Excess (Deficit) from Operations 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			129,773
Contractual 777,462 Travel 73,001 Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Excess (Deficit) from Operations \$ 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			979,321
Travel 73,001 Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Excess (Deficit) from Operations \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			777,462
Comm R/M 7,165,189 Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Excess (Deficit) from Operations \$801,622 \$32 Non-Operating Revenue Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			73,001
Comm O/S 389,315 Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Sexcess (Deficit) from Operations \$801,622 \$32 Non-Operating Revenue Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991		\$279,585	6,885,604
Printing 30,081 Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Excess (Deficit) from Operations \$801,622 \$32 Non-Operating Revenue Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			389,315
Equipment 15,539 Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Excess (Deficit) from Operations \$801,622 \$32 Non-Operating Revenue Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			30,081
Telecommunications 46,781 Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Excess (Deficit) from Operations \$801,622 \$32 Non-Operating Revenue Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			15,539
Oper. of Auto 130,568 Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Excess (Deficit) from Operations \$ 801,622 \$ 32 Non-Operating Revenue Land Litigation \$ 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			46,781
Depreciation 614,416 Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Excess (Deficit) from Operations \$801,622 \$32 Non-Operating Revenue Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			130,568
Loss F/A Disp. 19,670 Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ Excess (Deficit) from Operations \$ 801,622 \$ 32 Non-Operating Revenue \$ 8,443 Land Litigation \$ 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			614,416
Mfg./Fam o/h Ab. (152,408) Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ \$801,622 \$32 Non-Operating Revenue Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991		1,642	21,312
Mfg. Costs Excess S/P 25,091 Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ \$801,622 \$ 32 Non-Operating Revenue \$8,443 Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			(152,408
Advertising 16,276 Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ Excess (Deficit) from Operations \$801,622 \$32 Non-Operating Revenue Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			25,091
Samples 1,460 Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ \$801,622 \$ \$32 Non-Operating Revenue \$8,443 Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			16,276
Dep-Start Up Support 5,409 Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ \$801,622 \$ \$801,622 \$ \$8,443 Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			1,460
Loss Due to Fire 9,812 Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ \$801,622 \$32 Non-Operating Revenue Land Litigation \$8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			5,409
Loss Due to Flood 1,076 Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Excess (Deficit) from Operations \$ 801,622 \$ 32 Non-Operating Revenue Land Litigation \$ 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991		1,714	8,098
Loss Inv Re-Val 41,356 Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ Excess (Deficit) from Operations \$ 801,622 \$ 32 Non-Operating Revenue 1 1 225,701 32 Land Rental Income 225,701 32 32 32 Unresolved O/P 1,991 1,991 32			1,076
Obsolete Inventory 12,430 Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ Excess (Deficit) from Operations \$ 801,622 \$ 32 Non-Operating Revenue \$ 8,443 Land Litigation \$ 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991		41,356	
Prototype Prod. 1,744 Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Excess (Deficit) from Operations \$ 801,622 \$ 32 Non-Operating Revenue Land Litigation \$ 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			12,430
Spoilage/Shrinkage 48 Bad Debt Expense 5,724 Total Expenses \$14,327,590 Excess (Deficit) from Operations \$ 801,622 Non-Operating Revenue \$ 8,443 Land Litigation \$ 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			1,744
Bad Debt Expense 5,724 Total Expenses \$14,327,590 \$ Excess (Deficit) from Operations \$ 801,622 \$ 32 Non-Operating Revenue \$ 8,443 Land Litigation \$ 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			48
Total Expenses \$14,327,590 \$ Excess (Deficit) from Operations \$ 801,622 \$ 32 Non-Operating Revenue \$ 8,443 \$ 8,443 \$ 443 \$ 443 \$ 443 \$ 1,327 \$ 1,327 \$ 1,327 \$ 1,991 \$ 1,991			5,724
Non-Operating Revenue Land Litigation \$ 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991	1,642	\$ 322,655	\$14,006,577
Non-Operating Revenue Land Litigation \$ 8,443 Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			
Land Litigation\$ 8,443Land Rental Income225,701Sale of Scrap/Surplus1,327Unresolved O/P1,991	23,964	\$ 322,655	\$ 800,313
Land Litigation\$ 8,443Land Rental Income225,701Sale of Scrap/Surplus1,327Unresolved O/P1,991			
Land Rental Income 225,701 Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			\$ 8,443
Sale of Scrap/Surplus 1,327 Unresolved O/P 1,991			225,701
Unresolved O/P 1,991			1,327
			1,991
		1,309	2,551
Federal Set Aside 62,956			62,956
Net Income (Loss) \$ 1,103,282 \$ 3	323,964	\$ 323,964	\$ 1,103,282

STATEMENT OF OPERATIONS

Statement of Operations - Before Eliminating Entries July 1, 1986, through June 30, 1987

	TOTAL	TOTAL	TOTAL	TOTAL CENTRAL
	ICI	FARMS	INDUSTRIAL	ADM
Operations Revenue	d4 4 F04 F0F	#4.040.000	#40 F00 F40	•
Sales	\$14,764,505	\$4,040,989	\$10,723,516	
Misc. Sales	121,415	121,415	40.400	
Frame Kit Deposits	46,463	0.000	46,463	
Change in Class	6,800	6,800	000	400.000
Freight - Own	89,302		999	\$88,303
Freight - Outside	100,727	#4.4CC.0C4	100,727	# 00 000
Total Operations Revenue	\$15,129,212	\$4,169,204	\$10,871,705	\$ 88,303
Expenses				
Personal Services	\$ 3,583,003	\$ 877,374	\$1,995,941	\$ 709,688
Retirement	198,200	46,990	111,320	39,890
Social Security	207,253	50,355	112,421	44,477
Group Insurance	129,773	31,033	73,542	25,198
Inmate Comp.	979,321	94,383	884,493	445
Contractual	777,462	231,543	441,468	104,451
Travel	73,001	4,830	22,168	46,003
R/M Comm.	7,165,189	2,827,391	4,337,798	
O/S Comm.	389,315	148,085	226,791	14,439
Printing	30,081	4,191	16,902	8,988
Equipment	15,539	(11)	550	15,000
Telecommunications	46,781	3,773	23,969	19,039
Oper. of Auto	130,568	43,188	39,734	47,646
Depreciation	614,416	202,689	377,052	34,675
Loss F/A Disp.	19,670	9,016	10,654	
Mfg./Farm O/H Absorb.	(152,408)	(77,179)	(75,229)	
Mfg. Costs Excess S/P	25,091		25,091	
Advertising	16,276		1,692	14,584
Samples	1,460			1,460
DepStart Up Support	5,409	and the second s	5,409	
Loss Due to Fire	9,812	1,076	8,736	
Loss Due to Flood	1,076	1,076		
(Gain) Loss Inv Re-Val	41,356	41,356		
Obsolete Inventory	12,430	10,704	1,726	
Prototype Prod.	1,744		1,744	
Spoilage/Shrinkage	48	48		
Bad Debt Expense	5,724		5,724	
Total Expenses	\$14,327,590	\$4,551,911	\$8,649,696	\$1,125,987
Excess (Deficit) from Operations	\$ 801,622	\$ (382,707)	\$2,222,009	\$(1,037,680)
Non-Operating Revenue				
Land Litigation	\$ 8,443			\$ 8,443
Land Rental Income	225,701			225,701
Sale of Scrap/Surplus	1,327		\$ 1,327	,
Unresolved Over Payments	1,991		1,991	
Misc. Income	1,331 1,242	1,222	1,001	20
Federal Set Aside	62,956	62,956		Δυ .
Net Income (Loss)	\$ 1,103,282	\$ (318,529)	\$2,225,327	\$(803,516)

STATEMENT OF CHANGE

Statement of Changes in Financial Position Working Capital Revolving Fund

Year Ended June 30, 1987

WORKING CAPITAL PROVIDED FROM	
Net income	\$1,103,282
Add charges not affecting working capital:	
Depreciation	619,825
Loss on disposal of property, equipment and livestock	21,312
WORKING CAPITAL PROVIDED FROM OPERATIONS	\$1,744,419
Proceeds from disposal of property, equipment and livestock	1,381
Contributed capital	233,033
TOTAL WORKING CAPITAL PROVIDED	\$1,978,833
WORKING CAPITAL USED FOR	
Acquisition of property, equipment and livestock	1,430,770
Start-Up Support	18,500
	\$1,449,270
	W1.77J.4/U
	
INCREASE IN WORKING CAPITAL	
INCREASE IN WORKING CAPITAL	\$ 529,563
CHANGES IN WORKING CAPITAL	
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets:	\$ 529,563
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent	\$ 529,563 \$ 31,478
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent Cash	\$ 529,563 \$ 31,478 (531,288)
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent Cash Accounts receivable	\$ 529,563 \$ 31,478 (531,288) 843,968
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent Cash Accounts receivable Inventories	\$ 529,563 \$ 31,478 (531,288) 843,968 808,380
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent Cash Accounts receivable	\$ 529,563 \$ 31,478 (531,288) 843,968
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent Cash Accounts receivable Inventories	\$ 529,563 \$ 31,478 (531,288) 843,968 808,380
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent Cash Accounts receivable Inventories	\$ 529,563 \$ 31,478 (531,288) 843,968 808,380 26,652
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent Cash Accounts receivable Inventories	\$ 529,563 \$ 31,478 (531,288) 843,968 808,380 26,652
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent Cash Accounts receivable Inventories Prepaid Expenses	\$ 529,563 \$ 31,478 (531,288) 843,968 808,380 26,652
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent Cash Accounts receivable Inventories Prepaid Expenses Increase (decrease) in current liabilities: Accounts payable and accrued expenses	\$ 529,563 \$ 31,478 (531,288) 843,968 808,380 26,652 \$1,179,190
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent Cash Accounts receivable Inventories Prepaid Expenses Increase (decrease) in current liabilities:	\$ 529,563 \$ 31,478 (531,288) 843,968 808,380 26,652 \$1,179,190 503,858
CHANGES IN WORKING CAPITAL Increase (decrease) in current assets: Cash Equivalent Cash Accounts receivable Inventories Prepaid Expenses Increase (decrease) in current liabilities: Accounts payable and accrued expenses Accrued vacation pay, sick leave, and holiday pay	\$ 529,563 \$ 31,478 (531,288) 843,968 808,380 26,652 \$1,179,190 503,858 116,019

STATEMENT OF CHANGE

Statement of Changes in Fund Equity Working Capital Revolving Fund Year Ended June 30, 1987

Balance, July 1, 1986		\$11,282,060
Capital Contributions:		
Book value of fixed assets transferred to 0	Correctional Industries	
by other units of State Government		\$ 233,033
Net income for the year ended June 30,	1987	1,103,282
Balance, June 30, 1987		\$12,618,375

REVENUE AND EXPENSES

Statement of Revenue and Expense Working Capital Revolving Fund Year Ended June 30, 1987

Sales		\$14,616,861
Cost of Sales		11,777,910
GROSS PROFIT		\$ 2,838,951
Other operating income: Freight		190,029
GROSS MARGIN ON SALES	AND OTHER OPERATING INCOME	3,028,980
Selling, general and administr	ative expense	2,207,355
OPERATING INCOME		\$ 821,625
		2 * * * * * * * * * * * * * * * * * * *
Other income (expense):		
Land rental income		225,701
Unresolved Over Payments		1,991
Miscellaneous income	the same of the sa	2,551
Sales of Scrap & Surplus		1,327
Land Litigation		8,443
Federal Set Aside		62,956
Loss Fixed Assets Disposals		(21,312)
		281,657
NET INCOME		\$ 1,103,272

Balance Sheet Working Capital Revolving Fund Year Ended June 30, 1987

ASSETS

ATTENDED A CAPING	
CURRENT ASSETS Cash	\$ 3,143,734
Cash Equivalent	φ 3,143,734 31,478
Casii Equivalent	31,470
Accounts Receivable	2,452,419
Less Allowance for Doubtful A/R	(4,704
Net A/R	\$ 2,447,715
Inventories	4,749,202
Prepaid Expenses	27,327
TOTAL CURRENT ASSETS	\$10,399,456
PROPERTY, EQUIPMENT AND LIVESTOCK - NOTE C	\$ 9,227,312
Less accumulated depreciation	(4,848,903
	\$ 4,378,409
CHADE ID CUIDODE NOTE E	
	\$ 49,840
START UP SUPPORT — NOTE E Less accumulated depreciation	\$ 49,840 (6,004
Less accumulated depreciation	\$ 49,840 (6,004 \$ 43,836
START UP SUPPORT — NOTE E Less accumulated depreciation TOTAL ASSETS	\$ 49,840 (6,004
Less accumulated depreciation	\$ 49,840 (6,004 \$ 43,836
Less accumulated depreciation TOTAL ASSETS	\$ 49,840 (6,004 \$ 43,836
Less accumulated depreciation TOTAL ASSETS LIABILITIES AND FUND EQUITY	\$ 49,840 (6,004 \$ 43,836
Less accumulated depreciation TOTAL ASSETS LIABILITIES AND FUND EQUITY CURRENT LIABILITIES	\$ 49,840 (6,004 \$ 43,836 \$14,821,701
Less accumulated depreciation TOTAL ASSETS LIABILITIES AND FUND EQUITY CURRENT LIABILITIES Accounts payable and accrued expenses	\$ 49,840 (6,004 \$ 43,836 \$14,821,701 \$ 1,656,311
LIABILITIES AND FUND EQUITY CURRENT LIABILITIES Accounts payable and accrued expenses Accrued vacation pay, sick leave, and holiday pay Unearned income	\$ 49,840 (6,004 \$ 43,836 \$14,821,701 \$ 1,656,311 517,265 29,750
LIABILITIES AND FUND EQUITY CURRENT LIABILITIES Accounts payable and accrued expenses Accrued vacation pay, sick leave, and holiday pay	\$ 49,840 (6,004 \$ 43,836 \$14,821,701 \$ 1,656,311 517,265
LIABILITIES AND FUND EQUITY CURRENT LIABILITIES Accounts payable and accrued expenses Accrued vacation pay, sick leave, and holiday pay Unearned income TOTAL CURRENT LIABILITIES	\$ 49,840 (6,004 \$ 43,836 \$14,821,701 \$ 1,656,311 517,265 29,750 \$ 2,203,326

FINANCIAL NOTES

June 30, 1987

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Related Parties -

Illinois Correctional Industries is a division of the State of Illinois Department of Corrections. The division produces and sells various products to authorized customers in all levels of state and local government and to nonprofit organizations. Sales to units of state government account for the majority of the sales made by Illinois Correctional Industries.

Cash -

The cash of Illinois Correctional Industries is under the direct control of the Comptroller of the State of Illinois. The cash balance is accounted for with other state funds and is classified as a working capital revolving fund on the balance sheet.

Inventories -

The inventories of raw materials, work in process, finished goods, operating supplies, and unharvested crops are stated at the lower of cost or market on the first-in, first-out basis. Inventories of harvested crops and livestock are valued at market value as of the balance sheet date.

Property, Equipment, and Livestock -

Buildings, equipment and purchased livestock are stated at cost. In some cases, original cost could not be verified and the cost was estimated from the available fixed asset records. Raised livestock is stated at the market value as of the date transferred to fixed assets. Depreciation is computed using the straight-line method at rates calculated to amortize assets over their estimated useful life. Depreciation expense totaled \$614,416 for the year ended June 30, 1987.

Rental Income -

Land near various Correctional Centers is leased to local farmers. Title to the land remains with the State of Illinois; however, the land is in the custody of Illinois Correctional Industries.

NOTE B - INVENTORIES

Inventories at June 30, 1987, consisted of the following:

Unharvested crops			208,099 \$4,749,202
Livestock	· ·		304,964
Operating supplies			180,328
Finished goods			1,516,720
Work in process			149,789
Raw materials			\$2,389,302

NOTE C - PROPERTY, EQUIPMENT AND LIVESTOCK

Property, equipment and livestock at June 30, 1987, consisted of the following:

Building				\$2,812,149
Equipment				6,289,195
Livestock				 125,968
				\$9,227,312
Less accumulated	depreciation			\$4,848,903
Property, equipme	ent and livestoc	k, net	eri e tat	\$4,378,409

NOTE D - EMPLOYEE BENEFIT PLANS

Total pension expense for the year ended June 30, 1987, was \$198,200. Employees of the organization participate in the Illinois State Employees Retirement System. Illinois Correctional Industries makes annual contributions to the Retirement System equal to the amounts accrued for pension expense and is not liable for any past service costs.

NOTE E - START-UP SUPPORT

ICI has established a long-term asset by capitalizing the contract which provided training, production system installation and fine tuning in the new automated correctional lense operation at Dixon.



NOTE F - COSTS INCURRED BY OTHER UNITS OF STATE GOVERNMENT

Certain costs, such as some of the building occupancy costs, utility costs and the unfunded portion of the pension liability are paid by other units of state government and are not reflected in the accompanying financial statements. The amount of these costs is undeterminable.

NOTE G - CONTINGENT LIABILITIES

A Worker's Compensation suit has been brought by the widow of a deceased resident who was killed while on a job assignment for Illinois Correctional Industries. The case is still pending, and the time when any decision may be rendered is unknown.

A petition for claim has been filed in the State of Illinois Court of Claims against Illinois Correctional Industries by a former inmate of the Menard Correctional Center. The petition alleges that the former inmate sustained injuries as a result of negligence on the part of Illinois Correctional Industries. The petition requests that damages, in the amount of \$100,000 be awarded to the former inmate. The case has been briefed and is still pending decision by the Court of Claims.

An inmate injured his hand after inserting it into the working apparatus of a hay baler. He alleges he had the baler shut down, but that it restarted after his hand was in the mechanism. The case is still pending, and the timing of any decision is unknown.

An inmate at Graham alleges his finger got caught in a plastic laminating machine at Graham. The case is still pending and time when any decision may be rendered is unknown.

Two inmates from the Pontiac Sign Shop allege excessive paint fumes create a health hazard. The case is pending and the time when any decision may be rendered is unknown.

Illinois Correctional Industries denies charges in all foregoing litigation and is defending against them. In the opinion of management and its counsel, its liability, if any, in or arising from these litigations or any other legal proceedings in which Illinois Correctional Industries is involved, will be paid from a separate appropriation and therefore will not have a material adverse effect on the Working Capital Revolving Fund of Illinois Correctional Industries.

An employee alleging loss of compensation is seeking its restoration from Illinois Correctional Industries and the Department of Corrections. The case is still pending and the timing of any decision is unknown.



INMATES RELEASED INTO THE FREE COMMUNITY IN FY 87 WHILE WORKING IN CORRECTIONAL INDUSTRIES

INSTITUTION	TOTAL RELEASED	WORK RELEASE	PAROLED	DISCHARGED
Centralia	1		1	
Dixon	1		1	
Dwight	5	2	2	.1
East Moline	20		19	1
Graham	4		4	
Joliet	5		4	1
Logan	2		2	
Menard Agriculture	30		25	5
Menard Industries	1		1	
Pontiac	4		4	
Sheridan _	11	1	8	2
Stateville Industries	3		3 : 1 · · · · · · · · · · · · · · · · · ·	
Stateville Farm	7		6	1
Vandalia	29	3	19	
Vienna	4		4	
TOTALS	127	6	103	18

INMATE ASSIGNMENTS

Illinois Correctional Industries had 957 positions available in FY'87. The Average Number of Positions Available column reflects the established number of positions for a shop working at full capacity. When a shop is not working at full capacity, it is generally due to lack of: raw materials, sales, or inmates (inmates may be on lock down, uninterested in employment, or sick).

The following is a breakdown of the average number of positions available, based on one shift and the average number of inmates employed per month.

Institutions	Ave. Positions Available One Shift	Ave, Inmate Employment Per Month	% of Positions Filled	Institutions	Ave. Positions Available One Shift	Ave. Inmate Employment Per Month	% of Positions Filled
CENTRALIA				LINCOLN			
Tires	8	7	87.5	Warehouse	1	1	100.0
Dry Cleaning	2	2	100.0			· · · · ·	
Garage	3	3	100.0	LOGAN			
Belts	1	1	100.0				
Metal Furn.				Refinishing	19	18	94.7
				MENARD			
DANVILLE				Refinishing	24	15	62.5
Bindery	6.	6	100.0	Broom and Wax	2 4 14	15	100.0
				Farm	42	29	69.0
DIXON				Knit	67	29 57	85.1
Optical	37	37	100.0	Tobacco	12	13	108.3
Optical	. 37	3/	100.0	Shipping	3	3	100.0
				binpping	3		100.0
DWIGHT							
Administrative	3.	3	100.0	PONTIAC			
Drapery	7	7	100.0	Sign Shop	65	63	96.9
Garment	38	34	89.5	Data Entry	78	69	88.5
E. MOLINE				SHERIDAN			
Laundry	59	58	98.3	Refinishing	54	55	101.9
GALESBURG				STATEVILLE			
Meat	10	7	70.0	Furniture	24	23	95.8
Milk	4	3	75.0	Soap	13	14	107.7
		<u>.</u>		Garment	122	122	100.0
CD ATTARE				Garage			
GRAHAM				Farm	9	9	100.0
Furniture	27	26	96.3				
Garage	4	3	75.0	VANDALIA			
and the second second							24.4
JOLIET				Farm	81	74	91.4
Administrative	2	2	100.0				
Mattress	42	34	81.0	VIENNA			
Data Entry	41	36	87.8	Farm	13	6	46.2
Garage	6	5	83.3	Ethanol	9	7	77.8
Transfer Supply	4	3	75.0				
Dry Cleaning	3	2	66.7				

James R. Thompson Governor State of Illinois

Michael P. Lane
Director
Illinois Department of Corrections

Leo L. Meyer

Deputy Director - Adult Division

Illinois Department of Corrections

Robert J. Orr Superintendent Illinois Correctional Industries

Robert Throckmorton

Production Manager

Wayne Alstat Agricultural Manager

Don Watkins Marketing Manager

Thomas Niedzielski Fiscal Officer

Patrick Lonski Planning Manager

ACKNOWLEDGEMENTS

DESIGN CONCEPTS: Leanne Bourdas
University of Illinois

COMPOSITION AND DESIGN: Gerry Erley and Bill Gorden

Ill. Dept. of Corrections

School District 428 - Media Center

TYPESETTING: Janette Tepen

Ill. Dept. of Corrections

Office Automation