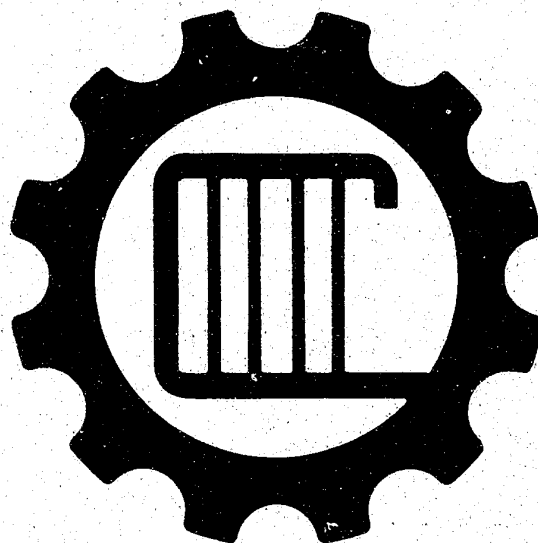




# ILLINOIS CORRECTIONAL INDUSTRIES



## FISCAL YEAR 1993 ANNUAL REPORT

148046

STATE OF ILLINOIS DEPARTMENT OF CORRECTIONS

Table of Contents

Director's Message.....2

Chief Administrative Officer's Message.....3

Sales ..... 5

Customer Sales by Function.....6

Sales Comparison.....8

Productivity ..... 9

Statement of Operations with Eliminating Entries.....11

Statement of Cash Flow.....12

Statement of Changes in Fund Equity.....12

Statement of Revenue and Expenses.....13

Balance Sheet.....14

Inmate Assignments.....15

Correctional Industries Inmates Released.....16

Recycling Report.....18

ICI Management.....20

148046

U.S. Department of Justice  
National Institute of Justice

This document has been reproduced exactly as received from the person or organization originating it. Points of view or opinions stated in this document are those of the authors and do not necessarily represent the official position or policies of the National Institute of Justice.

Permission to reproduce this copyrighted material has been granted by  
Illinois Department of  
Corrections

to the National Criminal Justice Reference Service (NCJRS).  
Further reproduction outside of the NCJRS system requires permission of the copyright owner.

## *Director's Message*

---



For Illinois Correctional Industries, fiscal year 1993 represented another of growth and development. Skilled inmate workers assigned by Industries provided a wide array of services ranging from asbestos removal to tire recycling. This work provides a number of benefits to the state:

- Government and non-profit agencies benefit from the use of a skilled inmate workforce that can provide low cost goods and services.
- Correctional institutions benefit from Industry programs that keep inmates productively assigned and less prone to violence.
- Inmates benefit from the job skills they acquire, which can in many cases significantly improve an inmate's prospects for employment upon release, thereby reducing recidivism.

Correctional Industries is in the unique position of operating a government program on business principles. All Industry programs operate on funds generated by sales. As a result of good management techniques Correctional Industries has successfully generated record sales in recent years, enabling the expansion of existing operations and the creation of new Industry programs. Consequently, inmate jobs have increased, as have the benefits described above. This growth would not be possible without the consistent support Correctional Industries has received from the members of the General Assembly and our customers throughout government. It is this support that will allow Industries to continue to grow in the future.

Howard A. Peters III  
Director  
Illinois Department of Corrections

## Chief Administrative Officer's Message



Illinois Correctional Industries continued during FY'93 to focus both on expanding the number of assignments for inmate workers and on passing along greater savings to the taxpayers of the State of Illinois. During the past year, inmate assignments with Correctional Industries increased 9%. It is our intention to stress efforts to provide additional meaningful work assignments to more inmates during FY'94. In the future, the Department of Corrections will recognize important savings as a result of our establishment of a centralized warehouse program for storage and distribution of inmate clothing and Correctional Officers' uniforms that will allow significant reductions in the department's costs of carrying inventories of these items at individual correctional centers. It is also planned to expand the variety of products available through the warehouse program.

Sensitivity to recycling and environmental concerns is not new to Correctional Industries and our efforts are still expanding. Examples include undertaking a massive tire cleanup project in Mounds, Illinois, establishment of remanufactured tires and re-refined oil distribution programs to state garages throughout Illinois and the preliminary development and planning for collection, cleaning and reuse of depleted antifreeze.

Both the production and agricultural divisions are committed to creation of products and services that not only will meet the needs of our customers, in a cost effective manner, but also will provide positive work experiences for inmates as well as help them prepare for a return to the community. Development of new cookie lines at the Illinois River bakery, enhanced chicken and turkey products at Western Illinois meat processing plant, expanded chair offerings at Graham furniture and additional microfilming services at Centralia are all examples of these efforts.

The value of Correctional Industries as an important program resource to the Department of Corrections has been recognized by the Governor's Task Force on Crime and Corrections. The task force made a number of recommendations that are designed to enhance the value and effectiveness of Correctional Industries. It has been gratifying to see the Illinois General Assembly endorse a substantial number of these recommendations through passage of enabling legislation. It is our pledge to you, the members of the General Assembly, that we will continue to make the programs of Illinois Correctional Industries something of which you can be as proud as we are.

The uncompromising support of the Illinois General Assembly is truly appreciated and has played no small part in past successes and will be equally important to our future achievements.

Ronald L. Parish  
Chief Administrative Officer  
Illinois Correctional Industries

*Illinois Correctional Industries continues its growth in agricultural products.*



# Sales

Product/Location	Sales	Production Cost	Delivery Time
<b>Asbestos</b>			
Lincoln	\$1,912,945	\$1,452,250	N/A
<b>Bakery</b>			
Illinois River	1,212,471	1,088,258	N/A
<b>Belts</b>			
Centralia	29,098	20,541	7 days
<b>Bindery</b>			
Danville	164	15,956	N/A
<b>Boxes</b>			
Danville	462,331	382,830	21 days
<b>Broom and Wax</b>			
Menard	611,915	518,278	6 days
<b>Data Entry</b>			
Joliet	232,594	256,938	9 days
Pontiac	791,292	473,034	2 days
<b>Dry Cleaning</b>			
Centralia	70,633	82,521	3 days
Joliet	74,850	110,213	2 days
<b>Farms</b>			
Menard Beef	14,180	57,374	N/A
Menard Crops	119,698	168,698	N/A
Menard Swine	59,356	126,541	N/A
Stateville Crops	382,921	437,086	N/A
Vandalia Crops/Dairy	709,050	627,904	N/A
Vienna Ethanol	408,774	484,569	N/A
Vienna Livestock/Crops	2,270,104	2,280,519	N/A
<b>Furniture</b>			
Graham	932,817	697,695	43 days
Stateville	416,275	431,886	58 days
<b>Furniture Refinishing</b>			
Logan	152,794	84,803	37 days
Sheridan	324,250	299,229	30 days
<b>Garment</b>			
Dwight	951,824	645,679	58 days
Stateville	2,381,359	1,497,080	64 days
<b>Knit</b>			
Menard	1,809,684	1,495,197	10 days
<b>Laundry</b>			
East Moline	706,757	528,662	1 day
<b>Mattress</b>			
Joliet	1,229,985	900,740	26 days
<b>Meat Processing</b>			
Hill	3,955,310	3,604,693	N/A
Menard Farm	1,124,900	1,036,435	N/A
Vandalia	3,359,139	2,952,954	N/A
Western	1,906,425	1,760,170	N/A

Product/Location	Sales	Production Cost	Delivery Time
<b>Metal Furniture</b>			
Centralia	\$122,659	\$115,965	42 days
Shawnee	1,238,110	1,172,672	43 days
<b>Microfilming</b>			
Centralia	11,885	86,205	N/A
<b>Milk Processing</b>			
Hill	2,413,104	2,099,418	N/A
Vandalia	1,911,563	1,672,125	N/A
<b>Optical</b>			
Dixon	2,501,254	1,966,917	10 days
<b>Recycling</b>			
Logan	423,931	374,891	N/A
<b>Re-Refined Oil</b>			
Centralia	29,688	27,943	5 days
<b>Sewing</b>			
Dixon	79,185	62,996	N/A
<b>Sign</b>			
Pontiac	495,119	626,167	21 days
<b>Silk Screening</b>			
Danville	476,356	416,466	8 days
<b>Soap</b>			
Stateville	1,195,570	816,513	23 days
<b>Telemarketing</b>			
Jacksonville	0	7,443	N/A
<b>Tires</b>			
Centralia	149,095	192,820	5 days
<b>Tobacco</b>			
Menard	603,050	396,644	5 days
<b>Transfer Supply</b>			
Joliet	82,237	46,649	1 day
<b>Warehouse</b>			
Logan	1,932	57,097	N/A
<b>Waste Removal</b>			
Menard Farm	132,397	123,346	N/A
Stateville Farm	132,958	167,305	N/A
<b>Vehicle</b>			
Centralia	20,569	7,393	N/A
Graham	22,567	7,177	N/A
Stateville	0	892	N/A

## Customer Sales by Function

Function		DOC	DMHDD	DOT
Illinois River Bakery	222	1,209,253		
Lincoln Asbestos Abatement	232			
Logan Warehouse	242	1,971		
Centralia Tire Recapping	422	4,248		4,344
Centralia Dry Cleaning	423	70,633		
Centralia Vehicle	424			
Centralia Belts	425	28,545		
Centralia Metal Furniture	426	121,779		
Centralia Microfilming	427			
Centralia Re-Refined Oil	428			
Graham Furniture	432	98,798	446,483	59,237
Graham Vehicle	433			
Dwight Garment	443	871,489	49,265	842
Joliet Mattress	452	995,440	173,871	
Joliet Data Entry	453			
Joliet Transfer Supply	456	82,237		
Joliet Dry Cleaning	457	74,852		
Menard Broom and Wax	464	501,886	32,737	12,000
Menard Knit	465	1,505,361	163,262	47,590
Menard Tobacco	466	476,977	33,782	
Menard Farm Crops	473	12,566		
Menard Farm Swine	475			
Menard Farm Meat Processing	477	1,114,416		
Menard Farm Beef	478	12,862		
Menard Farm Waste Removal	479	119,863	9,785	
Logan Furniture Refinishing	482	44,475	37,694	25,905
Logan Recycling	483			6,656
Pontiac Sign	492	18,693	728	151,460
Pontiac Data Entry	497			
Sheridan Furniture Refinishing	502	56,510	207,206	330
Stateville Furniture	512	133,623	40,140	14,853
Stateville Soap	513	828,712	292,122	1,419
Stateville Garment	514	2,343,372	7,831	750
Stateville Farm Crops	515			
Stateville Farm Waste Removal	519	132,958		
Vandalia Milk Processing	523	1,911,512		
Vandalia Meat Processing	524	3,309,494		
Vandalia Crops/Dairy	525	27,123		
Vienna Livestock/Crops	532	138,943		
Vienna Ethanol	535			
East Moline Laundry	542	65,012	44,128	
Danville Bindery	552	152		
Danville Boxes	553	314,758		
Danville Silk Screening	554	165,963		3,876
Dixon Optical	562	31,702		
Dixon Sewing	564	78,269		
Hill Meat Processing	572	3,953,943		
Hill Milk Processing	573	2,410,380	2,724	
Western Food Processing	582	1,908,323		
Shawnee Metal Furniture	592	1,038,059	8,832	9,783
<b>GRAND TOTAL</b>		<b>26,215,151</b>	<b>1,550,587</b>	<b>339,044</b>

\*Includes ICI freight charges

Other State	Local Gov't	Coll & Univ	Non Profit	Other	Total
	63				1,209,316
1,912,945					1,912,945
					1,971
104,361	2,543	188	22,536	10,944	149,165
					70,633
20,569					20,569
			12	34	28,591
4,269	994	1,168	1,474		129,685
		11,885			11,885
29,334		354			29,688
184,775	13,429	111,550	46,546	9,376	970,195
22,567					22,567
2,130	79		22,186		945,990
19,993	2,258	999	4,394	6,079	1,203,035
232,594					232,594
					82,237
					74,852
16,458	3,871	8,247	15,362	58	590,619
9,196	51,559	699	1,503	5,294	1,784,464
	81,647		889		593,296
				77,658	90,224
				59,356	59,356
10,114				370	1,124,900
				1,317	14,180
2,750					132,397
11,085	1,120	17,790	14,800	40	152,909
392,125			17,805	7,383	423,969
21,123	278,120	3,914	14,938	5,725	494,700
791,292					791,292
21,638	13,726	11,013	9,945	4,290	324,657
171,866	6,876	54,389	6,769	209	428,725
23,748	7,949	270	4,218	19	1,158,456
1,320	481		4,000	11,459	2,369,212
				382,921	382,921
					132,958
					1,911,512
				47,891	3,357,385
				31,585	58,708
				2,122,960	2,261,903
		303		353,480	353,782
	6		597,612		706,757
					152
130,739	634	394			446,525
48,149	42,857	52,489	129,278	28,113	470,726
2,339,601			7,298	111,119	2,489,719
	600			147	79,016
				1,367	3,955,310
					2,413,104
			45	33	1,908,401
103,080	7,678	47,175	727	6,513	1,221,848
6,627,820	516,491	322,827	922,339	3,285,741	39,780,002*



# Sales Comparison

Location/Profit Center	FY'93 Sales	FY'92 Sales	Increase (Decrease)
<b>Agricultural Division</b>			
<b>Hill</b>			
Meat Processing	3,955,310	3,792,411	162,899
Milk Processing	2,413,104	1,996,723	416,381
<b>Illinois River</b>			
Bakery	1,212,471	959,691	252,780
<b>Menard Farm</b>			
Beef	14,180	28,847	(14,667)
Crops	119,698	126,782	(7,084)
Meat Processing	1,124,900	1,171,320	(46,420)
Swine	59,356	124,458	(65,102)
Waste Removal	132,397	132,806	(409)
<b>Stateville Farm</b>			
Crops	382,921	143,245	239,676
Waste Removal	132,958	132,556	402
<b>Vandalia</b>			
Crops/Dairy	709,050	517,060	191,990
Meat Processing	3,359,139	2,759,937	599,202
Milk Processing	1,911,563	2,094,515	(182,952)
<b>Vienna</b>			
Ethanol	408,774	455,410	(46,636)
Livestock/Crops	2,270,104	1,489,416	780,688
<b>Western</b>			
Food Processing	1,906,425	395,491	1,510,934
<b>TOTAL</b>	<b>20,112,350</b>	<b>16,320,668</b>	<b>3,791,682</b>

Location/Shop	FY'93 Sales	FY'92 Sales	Increase (Decrease)
<b>Industrial Division</b>			
<b>Centralia</b>			
Belts	29,098	22,646	6,452
Dry Cleaning	70,633	73,677	(3,044)
Metal Furniture	122,659	50,862	71,797
Microfilming	11,885	0	11,885
Re-Refined Oil	29,688	0	29,688
Tires	149,095	80,465	68,630
Vehicle	20,569	15,920	4,649
<b>Danville</b>			
Bindery	164	7,306	(7,142)
Boxes	462,331	442,887	19,444
Silk Screening	476,356	434,715	41,641
<b>Dixon</b>			
Optical	2,501,254	2,445,693	55,561
Sewing	79,185	17,019	62,166
<b>Dwight</b>			
Garment	951,824	1,115,387	(163,563)
<b>East Moline</b>			
Laundry	706,757	736,837	(30,080)
<b>Graham</b>			
Furniture	923,817	701,357	222,460
Vehicle	22,567	15,581	6,986
<b>Jacksonville</b>			
Telemarketing	0	0	0
<b>Joliet</b>			
Data Entry	232,594	284,457	(51,863)
Dry Cleaning	74,850	76,271	(1,421)
Mattress	1,229,985	1,097,886	132,099
Transfer Supply	82,237	76,152	6,085
<b>Lincoln</b>			
Asbestos Abatement	1,912,945	1,352,755	560,190
<b>Logan</b>			
Furniture Refinishing	152,794	159,318	(6,524)
Recycling	423,931	233,128	190,803
Warehouse	1,932	0	1,932
<b>Menard</b>			
Broom and Wax	611,915	536,291	75,624
Knit	1,809,684	1,858,658	(48,974)
Tobacco	603,050	767,490	(164,440)
<b>Pontiac</b>			
Data Entry	791,292	606,218	185,074
Sign	495,119	611,878	(116,759)
<b>Shawnee</b>			
Metal Furniture	1,238,110	483,467	754,643
<b>Sheridan</b>			
Furniture Refinishing	324,250	390,323	(66,073)
<b>Stateville</b>			
Furniture	416,275	736,372	(320,097)
Garment	2,381,359	1,956,026	425,333
Soap	1,195,570	1,079,657	115,913
Vehicle	0	2,340	(2,340)
<b>TOTAL</b>	<b>20,535,774</b>	<b>18,469,039</b>	<b>2,066,735</b>

# Productivity

## Centralia

Tire Recapping	
Recapped Tires	1,328
Remanufactured Tires, Distribution	2,965
Dry Cleaning	
Pieces	58,606
Belts	
Inmate Web Belts	12,699
Officer Dress Belts	1,207
Metal Furniture	
Vertical File Cabinets	141
Lateral File Cabinets	83
Companion Cabinets	1
Chair Buffing	2338
Microfilming	
Images	394,389
Re-Refined Oil	
Oil Distribution, Case	1,370
Oil Distribution, Drum	144

## Danville

Bindery	
Rebound Books	136
Paper Pads	778
Box Factory	
Boxes	845,652
Silk Screening	
All Items	215,599

## Dixon

Optical	
Eyeglasses	132,761
Sewing	
Eyeglass Cases	72,245
Glove Pouches	5,254

## Dwight

Garment	
Nightgowns	235
Lab Coats	185
Aprons	3,074
Blouses	2,178
Dusters	2,034
Handkerchiefs	2,550
Hospital Gowns	2,208
Eyeglass Cases, Cut	75,176
Nightshirts	84
P.J.'s Men's/Boy's	1,849
P.J.'s Women's	2,669
Shirts	86,496
Robes	146
Slacks	1,957
Banners	13
Pants, Hemming	688
Glove Pouches, Cut	20,294
Special Aprons	4,550
Coffee Filters	50
Surgical Caps	508

## East Moline

Laundry	
Laundry (pounds)	2,814,123
Dry Cleaning (pieces)	33,246

## Graham

Furniture	
Desks	39
Credenzas	27
Bookcases	33
File Cabinets	22
Secretarial Chairs	261
Desk Returns	19
Dayroom Chairs	196
2 Seat Settees	148
3 Seat Settees	119
Coffee Tables	66
End Tables	255
Executive Chairs	233
Side Chairs	345
Magazine Tables	12
Keyboard Trays	7
Conference Tables	5
Beds	552
Video Tables	3
Nightstands	544
Wardrobes	144

## Hill

Meat Processing	
Beef (pounds)	1,881,689
Milk Processing	
Milk (cartons)	11,338,850
Milk (5 gal. bags)	8,228
Juice (cartons)	7,232,375
Juice (5 gal. bags)	12,694

## Illinois River

Bakery	
White Bread (pounds)	935,600
Wheat Bread (pounds)	1,910,400
Rye Bread (pounds)	76,200
Vienna Bread (pounds)	14,000
Raisin Bread (pounds)	6,200
Hamburger Buns (pounds)	306,600
Hot Dog Buns (pounds)	244,800
Hard Rolls (pounds)	104,900
Donuts (pounds)	2,412
Danish (pounds)	5,200
Cinnamon Rolls (pounds)	2,400
Cookies (pounds)	7,300

## Joliet

Mattress	
Cotton Mattresses	9,489
Foam Mattresses	404
Innerspring Mattresses	1,356
Mattress Covers	5,571
Pillows	9,332
Pillow Cases	3,177
Sheets (doz.)	6,247
Laundry Bags	8,704
Data Entry	
Keystrokes	348,437,792
Transfer Supply	
Initial Issue Kits	20,850
Destination Kits	15,718
Dry Cleaning	
Pieces	64,808

## Logan

Refinishing	
Executive Desks	10
Secretarial Desks	1
Credenzas/Files/Bookcases	14
Tables	20
Chervan Chairs	53
Cushions/Panels	153
Chairs	954
Couches	42
Foot Stools	1
Settees	33
Miscellaneous	58

## Menard

Broom and Wax	
Brooms	6,077
Brushes	7,340
Wet Mop Holders	518
Danger Flags w/Staffs	3,511
Buffing Pads	1,160
Polishing Pads	3,673
Scrubbing Pads	161
Stripping Pads	1,493
Burnishing Pads	1,100
Flag Staff, Only	550
Danger Flags	1,544
Mixed Pads	217
Hi Gloss Floor Finish (cases)	6,723
Hi Gloss Floor Finish (5 gal. pail)	1,405
Hi Gloss Floor Finish (55 gal. drum)	41
Hi Gloss Restorer (cases)	3,683
Hi Gloss Restorer (5 gal. pail)	58
Hi Gloss Restorer (55 gal. drum)	19
No Rinse Stripper (cases)	3,957
No Rinse Stripper (5 gal. pail)	1,150
No Rinse Stripper (55 gal. drum)	29
Floor Sample Kit	79
Handles	19,700
Knit	
Sweatshirts (dozens)	202
Mops (dozens)	2,532
Floor Dusters	2,242
Terry Towels (dozens)	11,357
Terry Wash Clothes (dozens)	8,127
Knit Caps (each)	21,320
Work Gloves (dozens)	8,929
Tote Bags (each)	2,432
Knit Towels (dozens)	2,875
Gym Bags (each)	166
Briefs (dozens)	15,138
T-Shirts (dozens)	14,273
Dress Socks (dozens)	45
Tube Socks (dozens)	18,068
Ladies Panties (dozens)	397
Terry Bibs (dozens)	1,523
Safety Vests (each)	7,928
Tobacco	
Regular Cigarettes (cases)	185
Regular Filter Cigarettes (cases)	3,925
Menthol Filter Cigarettes (cases)	3,522
Regular Light Cigarettes (cases)	520
Menthol Light Cigarettes (cases)	242

**Menard Farm****Crops**

Soybeans (bushels)	15,562
Grass Hay (ton)	383
Clover Hay (ton)	64
Bean Straw (ton)	891

**Livestock**

Hogs (head)	717
Beef (head)	29

**Meat Processing**

Pork (pounds)	719,901
Beef (pounds)	3,790

**Pontiac****Sign**

Vehicle Marking	1,250
Sign Faces	4,333
Finished Signs	25,193
Sign Blanks	1,102
Decals	16,020
Plastic Signs	51
Plate Holders	123
Name Plates	638
Magnetic Signs	55
Barricades	60
Stop and Slow Paddles	662
Key Control Tags	1,000
Letters and Numbers	1,768
Miscellaneous	87

**Data Entry**

Keystrokes	652,523,552
------------	-------------

**Shawnee****Metal Furniture**

Beds	5,171
Sign Blanks	15,791
ID Tags	1,151
Bed Drawers	2,768
Wall Mount Accessories	317
Footlockers	2,688
Bunking Adaptors	2,521
Bunking Ladders	336
Brackets and Hardware	4,074
Utility Cabinets	6
Utility Shelving	3,681
Rapid Mount Brakers	950
Dayroom Furniture	162
Modular Lockers	672
Box Frame Springs	487
Miscellaneous	2,806

**Sheridan****Refinishing**

Chairs	1,466
Couches	132
Desks	57
Cushions	1,049
Plaques	77
Cabinets	19
Bookcases	5
Coaster Sets	112
Credenzas	7
Coat Trees	5
Tables	43
Miscellaneous	362

**Stateville****Furniture**

Executive Desks	20
Clerical Desks	35
Bookcases	130
Study Carrels	8
Conference Tables	38
Computer Desks	66
Printer Stands	23
Wardrobes	28
Tables	160
Wall Units	22
Coat Trees	24
Stacking Chairs	1,678
Table Tops	212
Four Drawer Chests	40
Student Desks	12
Nightstands	160
Folding Tables	86
Headboards	72
Footboards	50
Shelves	3,750
Miscellaneous	93

**Soap**

Laundry Builder (drum)	25
Laundry Builder (bag)	36
Laundry Detergent (drum)	25
Laundry Detergent (box)	13,970
Laundry Detergent (case)	521
Industrial Liquid Cleaner (case)	12,517
Tru Klenz (cases)	2,299
Liquid Glass Cleaner (gal., case)	3,410
Liquid Glass Cleaner (32 oz. bottles, case)	1,245
Quatshield (case)	4,644
Germiquat (case)	5,054
Bar Soap (3.5 oz., case)	2,573
Bar Soap (1 oz., case)	515
Aloe Wash (gal., case)	1,187
Aloe Wash (8 oz. bottle, case)	204
Clean Fresh (8 oz. bottle, case)	987
Gentle Scrub (gal., case)	1,440
Aloe Wash, Press Pak (case)	3,690
Anti-Microbial, Pres Pak (case)	1,269
Gentle Scrub, Press Pak (case)	577

**Garment**

Unlined Coats	13,490
Lined Coats	17,890
Windbreakers	5,700
Pants	88,109
Jumpsuits	8,125
Coveralls	2,628
Walking Shorts	489
Dietary Tops	290
Gym Shorts	559

**Stateville Farm****Crops**

Corn (bushels)	122,608
Soybeans (bushels)	35,216
Soybeans, Dwight (bushels)	1,789

**Vandalia****Crops**

Corn (bushels)	40,534
Wheat (bushels)	1,272
Silage (ton)	3,056
Alfalfa Hay (square bales, each)	10,146
Grass Hay (square bales, each)	693

**Dairy**

Raw Milk (pounds)	2,461,311
Calves (head)	73

**Meat Processing**

Beef (pounds)	1,679,028
---------------	-----------

**Milk Processing**

Milk (cartons)	10,345,200
Milk (5 gal. bags)	10,840
Juice (cartons)	4,011,350

**Vienna****Livestock/Crops**

Cattle (head)	2,908
---------------	-------

**Ethanol**

Gallons	326,818
---------	---------

**Western****Food Processing**

Beef (pounds)	893,913
Poultry (pounds)	533,399
Fish (pounds)	254,473

# Statement of Operations with Eliminating Entries

July 1, 1992 through June 30, 1993

	Total ICI	Eliminating Debit	Entries Credit	Adjusted Total ICI
<b>Operations Revenue</b>				
Sales	\$39,679,051	\$1,952,111		\$37,726,940
Misc. Sales	712,857	712,857		0
Freight-Own	116,856			116,856
Freight-Outside	209,398			209,398
Chg. in Class	30,150			30,150
Frame Kit Dep.	16,669			16,669
<b>Total Operations Revenue</b>	<b>\$40,764,980</b>	<b>\$2,664,968</b>	<b>\$0</b>	<b>\$38,100,012</b>
<b>Expenses</b>				
Personal Services	\$6,524,171			\$6,524,171
Inmate Comp.	2,531,527			2,531,527
Retirement Pick-Up	326,708			326,708
Retirement	236,700			236,700
Social Security	473,959			473,959
Group Insurance	856,857			856,857
Contractual	2,602,028			2,602,028
Travel	93,293			93,293
R/M Comm.	22,105,826		2,623,098	19,482,728
O/S Comm.	964,121			964,121
Printing	42,742			42,742
Telecom	36,065			36,065
Oper. of Auto	400,496			400,496
Court Order Settlement	429,900			429,900
Perm. Improvements	87,837			87,837
Depreciation Expense	1,427,257			1,427,257
Obsolete Inventory	32,479			32,479
Loss F/A Disp.	52,719			52,719
Mfg./Farm O/H	327,047			327,047
Mfg. Costs Excess S/P	11,929			11,929
Advertising	23,636			23,636
Gain/Loss Inv. R	41,870		41,870	0
Samples	7,099			7,099
Dep. Exp. Startup	5,981			5,981
Interest Expense	2,633			2,633
Spoilage/Shrinkage	14,456			14,456
Refunds	2,606			2,606
<b>Total Expenses</b>	<b>\$39,661,941</b>	<b>\$0</b>	<b>\$2,664,968</b>	<b>\$36,996,973</b>
<b>Excess (Deficit) From Operations</b>	<b>\$1,103,039</b>	<b>\$2,664,968</b>	<b>\$(2,664,968)</b>	<b>\$1,103,039</b>
<b>Non-Operating Revenue</b>				
Land Rental Income	70,052			70,052
Unresolved O/P	1,795			1,795
Misc. Revenue	2,797			2,797
<b>Total Non-Operating Revenue</b>	<b>\$74,645</b>	<b>\$0</b>	<b>\$0</b>	<b>\$74,645</b>
<b>Net Income (Loss)</b>	<b>\$1,177,684</b>	<b>\$2,664,968</b>	<b>\$(2,664,968)</b>	<b>\$1,177,684</b>

## Statement of Cash Flow

Working Capital Revolving Fund  
Year Ended June 30, 1993

<b>Cash Flow From Operating Activities:</b>	
Cash Received From Sales and Services	37,029,744
Cash Payments to Suppliers for Goods/Services	(21,756,467)
Cash Payments to Employees for Services	(10,387,982)
Cash Payments for Other Operating Activities	(1,134,609)
<b>Net Cash Provided by Operating Activities</b>	<b>3,750,686</b>
<b>Cash Flow From Non Financing Capital Activities:</b>	
Misc. Cash Receipts	74,644
<b>Net Cash Provided by Non Capital Activities</b>	<b>74,644</b>
<b>Cash Flow From Capital and Related Financing Activities:</b>	
Lease Payments	(16,739)
Acquisition of Capital Assets	(600,557)
<b>Net Cash Provided by Capital and Related Financing Activities</b>	<b>(617,296)</b>
Net Increase in Cash and Cash Equivalent	3,208,034
Cash & Cash Equivalents at Beginning of Year	2,976,328
Cash & Cash Equivalents at End of Year	6,184,362
<b>Reconciliation of Operating Income to Net Cash Provided</b>	
Operating Income	1,155,758
<b>Adjustments:</b>	
Depreciation	1,433,238
Decrease in Accounts Receivable	209,572
Decrease in Inventories	1,356,700
Decrease in Prepaid Expenses	10,784
Decrease in Accounts Payable & Acc. Expenses	(584,046)
Decrease in Deferred Revenues	(48,254)
Increase in Vac., Sick, Hol.	216,934
<b>Total Adjustments</b>	<b>2,594,928</b>
<b>Net Cash Provided by Operating Activities</b>	<b>3,750,686</b>

## Statement of Changes in Fund Equity

Working Capital Revolving Fund  
Year Ended June 30, 1993

Balance July 1, 1992	22,890,457
<b>Capital Contributions:</b>	
Book Value of Fixed Assets Transferred to Correctional Industries by Other Units of State Government	360,750
ENR Grants	88,423
<b>Net Income for the Year Ended June 30, 1993</b>	<b>1,177,684</b>
<b>Balance June 30, 1993</b>	<b>24,517,314</b>

## ***Statement of Revenue and Expenses***

---

Working Capital Revolving Fund  
Year Ended June 30, 1993

Net Sales	\$38,100,012
Cost of Sales	\$32,308,173
Gross Profit	\$5,791,839
Selling, General and Administrative Expenses	\$4,636,081
Operating Income	\$1,155,758
Other Income (Expense)	
Land Rental Income	\$70,052
Unresolved Overpayments	\$1,795
Miscellaneous Income	\$2,798
Loss F/A Disposals	(\$52,719)
Total Other Income	21,926
Net Income	\$1,177,684

Average length of time between delivery and receipt of payment: 55 days

## Balance Sheet

Working Capital Revolving Fund  
Year Ended June 30, 1993

### Assets

#### Current Assets

Cash	\$6,184,362
Accounts Receivable	\$6,251,243
Inventories	\$7,535,550
Prepaid Expenses	\$2,811
Due From Other Agencies	\$100,963

Total Current Assets \$20,074,929

Property, Equipment and Livestock \$18,572,431  
Less Accumulated Depreciation (\$10,734,682)

Total Property, Equipment and Livestock \$7,837,749

Start Up Support \$49,840  
Less Accumulated Depreciation (\$41,889)

Total Start Up Support \$7,951

**Total Assets \$27,920,629**

### Liabilities and Fund Equity

#### Current Liabilities

Accounts Payable and Acc. Expenses	\$2,247,247
Accrued Vacation, Sick Leave, and Holiday Pay	\$1,118,795
Deferred/Unearned Revenue	\$339
Court of Claims	\$12,999

Total Current Liabilities \$3,379,380

Leases/Notes Payable \$23,935

Contributed Capital \$7,559,198

Fund Balance \$16,958,116

**Total Liabilities and Fund Equity \$27,920,629**

# Inmate Assignments

Illinois Correctional Industries had 1,458 assignments available in FY'93. The *Average Number of Assignments Available* column reflects the established number of positions for a shop working at full capacity. When a shop is not working at full capacity, it is generally due to lack of sales or inmates (inmates may be confined to their cells, uninterested in assignment or sick).

The following is a breakdown of the average number of assignments available for a single shift as well as average inmate workers per month.

	Average Assignments Available Per Shift	Average Inmate Workers Per Month		Average Assignments Available Per Shift	Average Inmate Workers Per Month
<b>Centralia</b>			<b>Menard</b>		
Administration	4	4	Broom and Wax	15	14
Belts	1	1	Knit	60	57
Dry Cleaning	8	8	Tobacco	15	13
Metal Furniture	1	1	Outside Warehouse	5	4
Microfilming	8	8	<b>Menard Farm</b>		
Tires	4	4	Administration	3	1
Vehicle	7	7	Crops	5	4
<b>Danville</b>			Swine	17	4
Boxes	18	18	Meat Processing	16	10
Silk Screening	21	30	Beef	4	1
<b>Dixon</b>			Waste Removal	5	4
Optical	79	79	<b>Pontiac</b>		
Sewing	3	3	Administration	8	8
<b>Dwight</b>			Data Entry	64	119
Administration	5	5	Signs	35	35
Garment	86	71	<b>Shawnee</b>		
<b>East Moline</b>			Administration	9	10
Administration	1	1	Metal Furniture	29	51
Laundry	43	70	<b>Sheridan</b>		
<b>Galesburg</b>			Furniture Refinishing	50	45
Administration	5	5	<b>Stateville</b>		
Meat Processing	34	31	Furniture	11	11
Milk Processing	21	21	Garment	100	100
<b>Graham</b>			Soap	10	10
Administration	6	6	<b>Stateville Farm</b>		
Furniture	30	30	Crops	9	9
Vehicle	6	6	Waste Removal	2	2
<b>Illinois River</b>			<b>Vandalia</b>		
Administration	11	11	Administration	3	2
Bakery	40	60	Crops/Dairy	24	25
<b>Jacksonville</b>			Milk Processing	22	24
Administration	1	1	Meat Processing	23	29
Telemarketing	6	6	<b>Vienna</b>		
<b>Joliet</b>			Administration	4	4
Data Entry	32	25	Ethanol Research	34	43
Dry Cleaning	5	5	Livestock/Crops	22	22
Mattress	35	33	<b>Western</b>		
Transfer Supply	3	3	Administration	15	15
<b>Lincoln</b>			Food Processing	21	21
Asbestos Abatement	89	89	<b>TOTAL</b>	<b>1,322</b>	<b>1,394</b>
<b>Logan</b>					
Furniture Refinishing	22	18			
Tire Recycling	25	20			
Central Warehouse	22	17			



## ***Correctional Industries Inmates Released into the Free Community in FY'93***

<b>Institution</b>	<b>Work Release</b>	<b>Paroled</b>	<b>Discharged</b>	<b>Total</b>
Centralia		7	0	7
Danville		6		6
Dixon		15	2	17
Dwight	3	12	0	15
East Moline	0	1	0	1
Graham		9	0	9
Hill		3	1	4
Illinois River		9		9
Jacksonville	4	7		11
Joliet	0	6	1	7
Lincoln	2	3		5
Logan	6	7		13
Menard	3	28	1	32
Pontiac	0	19	0	19
Robinson	3	11	1	15
Shawnee		1		1
Sheridan	2	7		9
Stateville	145	25	2	172
Taylorville	1	4		5
Vandalia	4	22	0	26
Vienna	1	35	1	37
<b>TOTAL</b>	<b>174</b>	<b>237</b>	<b>9</b>	<b>420</b>



# ***Recycling Report***

During FY'93, Illinois Correctional Industries expanded the development of various recycling opportunities primarily directed toward State government. This support to State agencies provided for increased inmate assignments in areas that have not previously been utilized in traditional recycling programs.

Through the effort of attacking more difficult items of recycling, Illinois Correctional Industries has enabled the State of Illinois to become one of the few states utilizing re-refined oil, retreaded tires, and remanufactured tires in its vehicle fleet. Recycled antifreeze is also currently available as a result of Illinois Correctional Industries' efforts.

This expansion was further made possible through passage of legislation which gave the Department expanded responsibilities for providing services in the areas of recycling. The statute provides this direction as follows:

*"Sec. 3-12-14. Recycling and Refuse Sorting Program. The Department shall establish and operate a recycling and refuse sorting program in which committed persons shall be employed. The Department shall promulgate rules and regulations to establish guidelines for the program. The Department shall report to the General Assembly as to the progress of this Recycling and Refuse Sorting Program."*  
(Ill. Rev. Stat. 1991 Ch. 38, Par. 1003-12-14.)

## ***Illinois Department of Corrections Illinois Correctional Industries Recycling Services***

### **Services to State Garages**

1. Whole tire casings, carcasses & scrap

FY92	19 garages 91 tons collected
FY93	20 garages 128 tons collected
2. IDOT Road Scrap

FY92	None
FY93	76 tons
3. Retreaded Truck Tires

Central Management Services	486
School Districts/Other	700
4. Remanufactured Tires

FY92	None
FY93	2,804
5. Oil Program  
Re-refined oil shipped for use by CMS garages

FY92	None
FY93	1,743 Cases (20,916 quarts) 91 Drums (5,005 gallons) or total gallons 10,234

---

### Reuse & Tire Recovery

#### 1. Tire Derived Fuel

Shipped to Archer Daniels Midland pursuant to Illinois Environmental Protection Agency

FY92 286 tons

FY93 649 tons

Produced at Logan facility for other users

FY92 None

FY93 60 tons

#### 2. Used Tires, Carcasses, Casings and Bias Ply Truck Tires for Stamping

FY92 120 tons recovered

FY93 181 tons recovered

### Other Services

#### 1. Playground material sold:

FY92 None

FY93 687,593 pounds

#### 2. IEPA Tire Collections:

FY92 30 sites — 1,194 tons

FY93 72 sites — 2,447 tons

#### 3. Services to East St. Louis Tire Collection:

FY92 305 tons removed

FY93 421 tons removed

Illinois Correctional Industries expects to expand the variety of recycling services in Fiscal Year 1994. Discussions have been held with a major city to provide services to enhance and expand their citywide recycling efforts. Correctional Industries will also explore the feasibility of a statewide collection effort for waste oil to further the state's efforts in recycling and reuse. Additional programs such as wood waste recycling, packaging of re-refined oil, and antifreeze should further expand inmate assignments during the next fiscal year.

**Jim Edgar**  
Governor  
State of Illinois

**Howard A. Peters III**  
Director  
Illinois Department of Corrections

**Larry W. Mizell**  
Chief Deputy Director  
Illinois Department of Corrections

**Ronald L. Parish**  
Chief Administrative Officer  
Illinois Correctional Industries

**Sylvester (Sly) Hughes**  
Assistant Chief Administrative Officer  
Illinois Correctional Industries

**Wayne G. Alstat**  
Agricultural Manager

**James C. Baur**  
Production Manager

**William R. (Bill) Cox**  
Planning Manager

**Thomas H. Niedzielski**  
Chief Fiscal Officer

**Don L. Watkins**  
Marketing Manager